## AMERICAN ACADEMY OF MATRIMONIAL LAWYERS

To encourage the study, improve the practice, elevate the standards and advance the cause of matrimonial law, to the end that the welfare of the family and society be preserved.

## **Bounds of Advocacy**

## **Goals for Family Lawyers**

## **Preface**

The idea for the Bounds of Advocacy was conceived in November 1987 by James T. Friedman of Chicago, Illinois, then President of the American Academy of Matrimonial Lawyers. The original Bounds of Advocacy was then drafted, discussed, debated and approved during the terms of former Presidents Friedman, Leonard L. Loeb of Wisconsin, Donn C. Fullenweider of Texas and Sanford S. Dranoff of New York.

After ten years, new ethical issues have arisen. With the idea of addressing new concerns and updating the original report, Presidents George S. Stern of Georgia and Miriam E. Mason of Florida jointly appointed our Committee. The Committee wishes to thank all of these presidents for their encouragement and support during the lengthy process of developing the Original Bounds of Advocacy and in producing this revision.

The majority of the Committee that drafted these revisions consists of the same Fellows who wrote the original version, with the continued assistance of the same Reporter. This revision is offered to ensure that the aspirational goals of the AAML continue to respond to changes in society and the various court systems and approaches to family law matters.

Had any of us not served on this committee, this work would be different. Special praise is due Steve Sessums, our chair. Steve's dedication to the project never flagged. His uncanny ability to help our disparate group find consensus continues to amaze. A special acknowledgement is due Rob Aronson, our representative from academia. Rob contributed the knowledge of an ethics expert and the perspective of someone who has not practiced divorce law. He admirably performed the daunting task of finding logic in, and adding structure to, our often random ideas.

The committee thanks the Academy for giving us another opportunity to ponder and discuss problems important to our clients and us. This project was challenging, enlightening, and, at times, humbling. This publication, we hope, will serve to advance the debate about what we, as family lawyers, do.

## November, 2000

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# **Preliminary Statement**

The primary purpose of the Bounds of Advocacy: Goals for Family Lawyers is to guide matrimonial lawyers confronting moral and ethical problems. Existing codes often do not provide adequate guidance to the matrimonial lawyer. The ABA's Model Rules of Professional Conduct ("RPC") are addressed to all lawyers, regardless of the nature of their practices. This generally means that, with rare exceptions, issues relevant only to a specific area of practice cannot be dealt with in detail or cannot be addressed at all. Many Fellows of the American Academy of Matrimonial Lawyers have encountered instances where the RPC provided insufficient, or even undesirable, guidance. Most attorneys—and presumably all Academy Fellows—are able to distinguish "black" (unethical or illegal conduct) from "white" (ethical and proper practice). These Goals are therefore directed primarily to the "gray" zone where even experienced, knowledgeable matrimonial lawyers might have concerns, and constitute an effort to provide clear, specific guidelines in areas most important to matrimonial lawyers.

Conduct permitted by the RPC cannot form the basis for state bar or court discipline. Hence, the Goals here established for matrimonial lawyers use the terms "should" and "should not," rather than "must," "shall," "must not" and "shall not." Because the Bounds of Advocacy aspires to a level of practice above the minimum established in the RPC, it is inappropriate to use the Goals to define the level of conduct *required* of lawyers for purposes of malpractice liability or state bar discipline.

Some Goals elaborate upon RPC rules or relate those Rules to issues confronting matrimonial lawyers. Each Goal is followed by a Comment. The Comments are intended to explain, provide examples of conduct addressed and, in some instances, suggest limitations of the application of the Goal.

Few human problems are as emotional, complicated or seem so important as those problems people bring to matrimonial lawyers. The break-up of a marriage will be felt not only by the couple but also by other family members and often by friends and others with personal or business relationships with the parties. The problems and expense of the divorce system can be daunting.[1]

Family law disputes occur in a volatile and emotional atmosphere. It is difficult for matrimonial lawyers to represent the interests of their clients without addressing the interests of other family members. Unlike most other concluded disputes in which the parties may harbor substantial animosity without practical effect, the parties in matrimonial disputes may interact for years to come. In addition, many matrimonial lawyers believe themselves obligated to consider the best interests of children, regardless of which family member they represent. A 1988 survey of Academy Fellows indicated that the harm done to children in an acrimonious family dispute was seen as the most significant problem for which there is insufficient guidance in existing ethical codes.

The matrimonial lawyer serves many functions. Often the appropriate role is to be a skilled litigator, the person who can help clients achieve their goals in court or in arbitration. The lawyer has always had additional roles as well. The matrimonial lawyer's job includes discussing with the client the available personal and financial choices that must be made. Many lawyers now serve as mediators or represent clients in mediation. Others represent clients in arbitration, or serve as neutral arbitrators.

Litigation demands some of the lawyer's very highest skills, those traditionally associated with effective courtroom advocacy. These Bounds of Advocacy reflect the availability of additional ways to resolve disputes. When litigation is employed, the matrimonial lawyer should conduct it constructively because the parties to a matrimonial case will often find it necessary to interact with each other for years after they leave the courtroom. Advocacy skills may also be used to the client's advantage in arbitration or mediation. An effective advocate's stock in trade is the power to persuade.

The traditional view of the matrimonial lawyer (a view still held by many practitioners) is of the "zealous advocate" whose only job is to win.[2] However, the emphasis on zealous representation of individual clients in criminal and some civil cases is not always appropriate in family law matters. Public opinion (both within and outside the AAML) has increasingly supported other models of lawyering and goals of conflict resolution in appropriate cases. A counseling, problem-solving approach for people in need of help in resolving difficult issues and conflicts within the family is one model; this is sometimes referred to as "constructive advocacy." Mediation and arbitration offer alternative models. Mediation is a method of resolving disputes in which a trusted neutral attempts to facilitate a compromise between the parties. Arbitration involves the hiring of a

respected neutral to hear both sides, then make a decision that will resolve the controversy.

Matrimonial lawyers should recognize the effect that their words and actions have on their client's attitudes about the justice system, not just on the "legal outcome" of their cases. As a counselor, a problem-solving lawyer encourages problem solving in the client. Effective advocacy for a client means considering with the client what is in the client's best interests and determining the most effective means to achieve that result. The client's best interests include the well being of children, family peace, and economic stability. Clients look to attorneys' words and deeds for how they should behave while involved with the legal system. Even when involved in a highly contested matter, divorce attorneys should strive to promote civility and good behavior by the client towards the parties, the lawyers and the court.

In recent years, an increasing number of individual lawyers and associations have observed a widening gap between the minimum level of ethical conduct mandated by the RPC and the much greater level of professionalism to which all attorneys should aspire. Some attorneys have ignored the caveat that the Rules do not "exhaust the moral and ethical considerations" that characterize the practice of law at the highest level.[3] Local and state bar associations, along with a number of state and federal courts, have adopted codes of professionalism attempting to raise the level of practice above the ethical minimum necessary to avoid discipline.

These Bounds reaffirm the attorney's obligation to competently represent individual clients. These Bounds also promote a problem-solving approach that considers the client's children and family as well. In addition, they encourage efforts to reduce the cost, delay and emotional trauma and urge interaction between parties and attorneys on a more reasoned, cooperative level.

In drafting these Bounds of Advocacy, the Committee observed a number of conventions:

- (1) Whenever the Goals or comments refer to "an attorney," "lawyer" or "matrimonial lawyer," the reference is to an attorney practicing family law, exclusively or in an individual case. This area of practice is described in many ways, including "divorce," "domestic relations" and "family law." In the absence of a universally accepted designation, the choice was the term used by the AAML—"matrimonial law."
- (2) The conduct of attorneys, in general, is covered in the RPC or CPR. Therefore, an effort was made to avoid repetition of rules and principles already addressed in the CPR and RPC. For example, the basic conflicts of interest requirements are addressed in the CPR and RPC. These Bounds address only

those conflicts where additional guidance was deemed desirable, or where the RPC and CPR do not adequately address the unique requirements of family law practice. For that reason these Bounds do not address the matrimonial lawyer's obligation of honesty and candor in dealing with the Court since that obligation is adequately covered by other bodies of law.

- (3) Citation to legal authority has been kept to a minimum. However, to indicate the basis and provide some support for the Goals and Comments, some footnotes have been added to this version of the Bounds of Advocacy. Where it is appropriate to cite an official code, references are to the ABA Model Rules of Professional Conduct. It is recognized that some jurisdictions retained the Code of Professional Responsibility and others significantly amended the ABA Model RPC. Other states retained the CPR format with amendments to comport with the substance of the RPC. And the ABA may soon adopt amendments to the Model RPC. In all situations, attorneys should consult the applicable code in their jurisdictions, along with relevant statutory and case law.
- (4) The fact that some clients, lawyers and judges are women and some are men is reflected in these Bounds. References to gender have been eliminated where possible. In those instances where elimination of gender-specific pronouns would be unduly awkward, sometimes the masculine and sometimes the feminine is used.

## **Attorney as Counselor and Advocate**

A person comes to a matrimonial lawyer with human problems that have legal aspects. Problems arising from the breakup of a family are particularly emotional and affect the family. The matrimonial lawyer's role spans a spectrum of services, from counseling to litigation. Choices include mediation, arbitration and other problem—solving methods. The matrimonial lawyer's approach to resolving problems is crucial to the future health of the family. The matrimonial lawyer has a critical, demanding counseling role in addressing these problems. Just as a physician diagnoses the causes of the patient's pain and counsels the patient about a variety of treatments before undertaking surgery, the matrimonial lawyer serves an analogous role.

These AAML Bounds of Advocacy reflect a shift toward the role of constructive advocacy, a counseling, problem–solving approach for a family member in need of assistance in resolving difficult issues and conflicts within the family.

## 1. Competence and Advice

1.1 An attorney is responsible for the competent handling of all aspects of a representation, no matter how complex.

### Comment

Matrimonial matters almost always involve issues beyond questions of divorce, custody and support, such as property, tax, corporations, trusts and estates, bankruptcy, and pensions. All matrimonial lawyers should possess enough knowledge to recognize the existence of potential issues in the myriad legal areas relevant to the representation.[4] That knowledge is not limited to legal information. For example, custody and visitation cases require knowledge of child development and, at times, understanding of mental and emotional disorders.

An attorney may properly undertake a matter for which he lacks the necessary experience or expertise if "in good faith he expects to become qualified through study and investigation, as long as such preparation would not result in unreasonable delay or expense to his client."[5] Proper handling might include engaging (with the client's consent) persons knowledgeable in other fields to assist in gathering the knowledge and information necessary to represent the client effectively.[6] An attorney who cannot obtain competence through reasonable study and preparation should seek to withdraw or, with the client's consent, associate with or recommend a more expert lawyer.[7]

1.2 An attorney should advise the client of the emotional and economic impact of divorce and explore the feasibility of reconciliation.

## Comment

The divorce process can exact a heavy economic and emotional toll. The decision to divorce should never be made casually. An attorney should discuss reconciliation and whether the client has considered marriage counseling or therapy. If the client exhibits uncertainty or ambivalence, the lawyer should assist in obtaining help.

A lawyer's role in family matters is to act as a counselor and advisor as well as an advocate. The RPC specifically permit the lawyer to address moral, economic, social and political factors, which may be relevant to the client's situation.[8] "Where consultation with a professional in another field is itself something a competent lawyer would recommend, the lawyer should make such a recommendation."[9] Although few attorneys are qualified to do psychological counseling, a discussion of the emotional and monetary repercussions of divorce is appropriate.

If the client wishes to reconcile, the matrimonial lawyer should attempt to mitigate litigation-related activities that might prejudice the effectiveness of counseling and marital harmony. It is important, however, for the attorney to be mindful that a "breathing spell" afforded by counseling could harm the client's interests. The other spouse may take advantage of the delay for financial or other advantage. The lawyer should warn the client of these risks and recommend precautions to protect the client in the interim.

1.3 An attorney should refuse to assist in vindictive conduct and should strive to lower the emotional level of a family dispute by treating all other participants with respect.

### Comment

Some clients expect and want the matrimonial lawyer to reflect the highly emotional, vengeful personal relationship between spouses. The attorney should counsel the client that discourteous and retaliatory conduct is inappropriate and counterproductive, that measures of respect are consistent with competent and ethical representation of the client, and that it is unprofessional for the attorney to act otherwise.

Although the client has the right to determine the "objectives of representation," after consulting with the client the attorney may limit the objectives and the means by which the objectives are to be pursued.[10] The matrimonial lawyer should make every effort to lower the emotional level of the interaction among parties and counsel. Some dissension and bad feelings can be avoided by a frank discussion with the client at the outset of how the attorney handles cases, including what the attorney will and will not do regarding vindictive conduct or actions likely to adversely affect the children's interests. If

the client is unwilling to accept the attorney's limitations on objectives or means, the attorney should decline the representation.

1.4 An attorney should be knowledgeable about different ways to resolve marital disputes, including negotiation, mediation, arbitration and litigation.

## Comment

Many clients favor a problem-solving model over litigation. It is essential that matrimonial lawyers have sufficient knowledge about alternative dispute resolution to understand the advantages and disadvantages for a particular client and to counsel the client appropriately concerning the particular dispute resolution mechanism selected.[11] For example, an attorney who represents a client in mediation should understand the differences between the traditional litigation role and the role of the consulting attorney in mediation.

Effective litigation skills are essential to the problemsolving process, regardless of whether a particular dispute is finally resolved through litigation, mediation or arbitration.

1.5 An attorney should attempt to resolve matrimonial disputes by agreement and should consider alternative means of achieving resolution.

## Comment

The litigation process is expensive and emotionally draining. Settlement may not be appropriate or workable in some cases due to the nature of the dispute or the animosity of the parties. Litigation is the best course in those cases.

In matrimonial matters, a cooperative resolution of disputes is highly desirable. Matrimonial law is not a matter of winning or losing. At its best, matrimonial law should result in disputes being resolved fairly for all parties,

including children. Major tasks of the matrimonial lawyer include helping the client develop realistic objectives and attempting to attain them with the least injury to the family. The vast majority of cases should be resolved by lawyers negotiating settlements on behalf of their clients.

Parties are more likely to abide by their own promises than by an outcome imposed on them by a court.[12] When resolution requires complex trade-offs, the parties may be better able than the court to forge a resolution that addresses their individual values and needs. An agreement that meets the reasonable objectives of the parties maximizes their autonomy and their own priorities. A court-imposed resolution may, instead, maximize legal principles that may seem arbitrary or unfair within the context of the parties' family. An agreement may establish a positive tone for continuing post-divorce family relations by avoiding the animosity and pain of court battles.[13] It may also be less costly financially than a litigated outcome. Parents who litigate their custody disputes are much more likely to believe that the process had a detrimental effect on relations with the divorcing spouse than parents whose custody or support disputes are settled.[14] These issues should be discussed with the client.

A settlement may be achieved by negotiation between the lawyers (either with or without the parties being present), by mediation, or by the parties themselves with advice and information from their lawyers. The matrimonial lawyer's task includes informing the client about the availability and nature of mediation or other alternatives to traditional negotiation or litigation.

## 2. Communication and Decision Making Responsibility

In no area of law is the relationship of trust between attorney and client more important than in matrimonial law. Clients come to matrimonial lawyers when there is a significant problem in the family relationship. Emotions often render rational decision-making difficult. Clients seek the advice and judgment of their matrimonial attorneys, even about non-legal matters. Therefore, issues of communication and decision-making in the attorney-client relationship arise frequently.

## 2.1 An attorney should accord clients respect.

One predicate to a successful attorney-client relationship is the attorney's treating the client with respect. This attitude should also be conveyed to the attorney's staff.

Courts sometimes seek meetings in chambers with counsel in the absence of the parties. If the proposed chambers conference relates to the substantive settlement of issues in the case, counsel should ask if the client may participate in the conference, but if the local rule, practice, custom or habit is to have such conferences without the client present, counsel may participate in such a conference and advocate the client's interests.

2.2 An attorney should provide sufficient information to permit the client to make informed decisions.

## Comment

The client should have sufficient information to participate intelligently in deciding the objectives of the representation and the means by which they are to be pursued, to the extent the client is willing and able to do so. Clients vary in their ability and willingness to participate in decision-making. Regardless of the extent of participation, they are entitled to be fully informed. Failure of the attorney to provide complete information may result in criticism, disciplinary action, or a lawsuit.[15] Although relevant information should be conveyed promptly, in rare instances, "a lawyer may be justified in delaying transmission of information when the client would be likely to react imprudently to an immediate communication."[16]

A difficult question is whether the matrimonial lawyer should provide, either voluntarily or upon request, a negative opinion of opposing counsel, the judge, or the law. For example, should the client be told that a case is assigned to a judge who has demonstrated prejudice against men or women or who has difficulty with complex tax or financial issues, or that the other lawyer seems incapable of settlement and invariably ends up in difficult trials? Although lawyers must use their best judgment in individual cases, some general guidelines are:

(1) do not lie or in any way tell the client less than the whole truth; (2) answer specific questions ("If we go to court, how is the judge likely to rule?" or "What are the risks?") as diplomatically but as completely as possible; (3) do not criticize the court, opposing counsel, or the system unless necessary for the client to make informed decisions or to understand delays or the necessity of responding to conduct of the court or opposing counsel. Unnecessary criticism of the court, the legal system or opposing counsel undermines the effectiveness and enforceability of judgments and harms the reputation of all lawyers and judges.

Lawyers who are unwilling to give a client bad news or a realistic assessment of the case may create other problems. It is important to maintain a proper balance between accurately advising the client and avoiding unnecessary criticism of other participants in the process.

2.3 An attorney should keep the client informed of developments in the representation and promptly respond to communications from the client.

## Comment

The duty of keeping the client reasonably informed and promptly complying with reasonable requests for information[17] includes the attorney or a staff member promptly responding to telephone calls, normally by the end of the next business day. The attorney should routinely: send the client a copy of all pleadings and correspondence, except in unusual circumstances; provide notice before incurring any major costs; provide notice of any calendar changes, scheduled court appearances, and discovery proceedings; communicate all settlement offers, no matter how trivial or facetious; advise of major changes in the law affecting the proceedings; and provide reports of major changes in case strategy.

Frequent communication with the client on important matters (1) empowers the client, (2) satisfies the client's need for information about the progress of the case, (3) helps build a positive attorney-client relationship, and (4) helps the client understand the amount and nature of the work the attorney is performing, thereby reducing concern that nothing is happening and that the attorney's fees are not being earned.[18] While the attorney should understand that a pending divorce is usually the most important matter in the life of the client, the client

should understand that a successful lawyer has many clients, all of whom believe their case to be the most important.

2.4 An attorney should share decision-making responsibility with the client, but should not abdicate responsibility for the propriety of the objectives sought or the means employed to achieve those objectives.

## Comment

The conduct and resolution of a divorce case may require making many decisions, from the most mundane (which word to use in a letter) to the most significant (whether to litigate or accept a proposed settlement). During the course of the representation, decision-making authority may reside with the client, the attorney, or both.

It is appropriate as part of the lawyer's counseling function to assist the client in reframing the client's objectives when to do so would be in the client's best interests. A lawyer may counsel a client not only as to the law, but also as to "other considerations such as moral, economic, social and political factors that may be relevant to the client's situation."[19]

Thus, although the lawyer is entitled to make "decisions not affecting the merits of the cause or substantially prejudicing the rights of a client,"[20] the attorney and client should jointly make significant choices, such as whether to file a costly motion of uncertain success, or whether to retain certain experts. Even when the client has ultimate decision-making authority, the attorney should provide counsel and advice.

The attorney must abide by the client's decisions as to the objectives of the representation, subject to the rules of ethics or other law.[21] Further, the lawyer should consult with the client as to the means by which those objectives are to be pursued. "In questions of means, the lawyer should assume responsibility for technical and legal tactical issues" (e.g., choosing forum, type of pleadings, or judicial remedy), "but should defer to the client regarding expenses to be incurred and concern for third persons who might be adversely affected."[22]

## **Examples:**

- 1. The client insists that the real problem in the marriage was his mother-in-law and asks the matrimonial lawyer to bring that to the court's attention during the trial. The lawyer knows that the facts, which seem so important to the client, are irrelevant under the rules of the forum and counter-productive at trial. The lawyer must rely on her judgment and explain to the client why this is not an appropriate, let alone persuasive, argument. The risk is that the client, unhappy with the ultimate result, may claim that if the lawyer used the argument the client wished, the case would have been won. That is a risk inherent in the practice of law.
- 2. In a jurisdiction where the wife has a claim for maintenance which the lawyer believes will succeed, the husband offers to pay a larger share of the assets if the wife will waive the right to maintenance, which, under local law, will terminate at the death of either party or at the wife's remarriage. If the client stays unmarried, she will benefit far more from maintenance than the additional assets. Which should she accept? The matrimonial lawyer's role is to educate the client and allow her to make the choice.
- 3. The guilt-ridden husband offers the wife virtually all of the assets and a support order that will leave him all but penniless. The wife tells her attorney to draft the appropriate documents to finalize his offer. The wife's attorney should fully inform her of the risks of such a one-sided settlement (continual post-judgment litigation, practical unenforceability). If the client insists on a settlement posture that the attorney believes clearly unrealistic, she should put her advice in writing and may, if she chooses, then carry out the client's instructions. The lawyer representing the husband should try to persuade his client to offer less. If the husband insists, the lawyer should consider: (1) putting in writing all of the reasons why the husband's offer is very detrimental to him and that the attorney strongly advises against it; (2) advising that the client obtain the advice of another lawyer, a counselor, or a responsible friend or family member; and (3) withdrawing.

2.5 When the client's decision-making ability appears to be impaired, the attorney should try to protect the client from the harmful effects of the impairment.

### Comment

The economic and emotional turmoil caused by marital disputes often affects a client's ability to make rational decisions in his own best interest. The lawyer who reasonably believes the client to be incompetent should seek appointment of a guardian.[23] A client who is not incompetent, but whose ability to make reasonable decisions is impaired, creates difficult problems for the lawyer.

A client may be impaired although not incompetent as a result of substance abuse or another physical or psychological condition. A lawyer with reasonable cause to believe that the client's impairment will interfere with the representation should send the client for evaluation to determine whether the client is legally competent. The attorney may withdraw from the representation of a client who will not undergo the evaluation.

The lawyer is not compelled to follow irrational or potentially harmful directives of a client, particularly one who is distraught or impaired, even if the client is legally competent. The lawyer should oppose any client's illegal or improper decision ("I don't care what the court says, I won't pay her a cent"). The attorney should attempt to dissuade the client before accepting any clearly detrimental decision. The attorney should consider consulting others who might have a stabilizing influence on the client such as the client's therapist, doctor or clergy. It would normally be improper for the attorney to seek appointment of a guardian in such a situation because to do so may be expensive, traumatic and adversely affect the client's interest.[24]

When rejection of the attorney's advice is likely to adversely affect the client's interests, the attorney should document both the advice and the client's refusal to follow it. Such documentation emphasizes the risk to the client and protects the attorney from subsequent allegations of complicity in the conduct or failure to properly advise the client of the risks involved. In appropriate cases, the attorney may withdraw from representation.

2.6 An attorney should not permit a client's relatives, friends, lovers, employers, or other third persons to interfere with the representation, affect the attorney's independent professional judgment, or, except with the client's express consent, make decisions affecting the representation.

#### Comment

Third persons often try to play a part in matrimonial cases. Frequently, the client asks that one or more of these people be present at conferences and consulted about major decisions. The potential conflicts are exacerbated when the third person is paying expenses or the attorney's fee. Neither payment of litigation expenses nor sincere concern about the welfare of the client makes those third persons clients. To the extent specifically authorized by the client, the lawyer may discuss choices with third parties, provided all concerned are aware that such discussions may waive any attorney-client privilege.[25] While it is important for persons going through a divorce to receive advice and support from those they trust, the client, with the advice of the attorney, should make the decisions by which the client must ultimately live.

Both the client and the person paying for the representation must be informed at the outset that nothing related by the client in confidence will be disclosed without the client's consent. The duty to protect confidential information also requires that the attorney raise the issue of the effect on confidentiality of the parents, friends, lovers, children or employers' being present. Usually, the presence of a third person not necessary to the rendition of legal services waives the attorney-client privilege.[26] For this and other reasons, an attorney should discourage family members and other third persons from participating in client conferences. In addition to the potential loss of confidentiality, a more accurate account of the client's desires and best interests can usually be obtained when no third persons are present.

## **Examples:**

1. An attorney represents an elderly woman. The son of the client, who is paying the attorney's fee, instructs the attorney to establish a trust to manage the client's assets. The attorney must ignore the son's request and explain the attorney's obligation to act only as requested by the client. In addition to acting

only after consultation with and consent by the client, the attorney may not accept payment from the son unless he can avoid interference with the client-lawyer relationship and preserve the confidentiality of communications with the client.[27] Even if the son's wishes are not necessarily adverse to the client's interests, the attorney must assure that he has independently determined the best course for the client. The client should be directed to make her own decisions regarding the representation whenever possible.

- 2. The minor daughter of an old friend asks the lawyer to find a jurisdiction that will allow her to marry without parental consent. The lawyer is personally convinced that the marriage will be disastrous for the daughter and feels strong obligations to her parents to prevent her from doing something foolish. Under current ethical rules, as well as under these Bounds, the lawyer may not inform the parents or act in any way contrary to the client's stated desires. However, it is appropriate for the lawyer to point out practical, moral, and other non-legal considerations and to attempt to convince the child that the proposed course of action is not in her best interests.[28] It is also appropriate for the lawyer to decline to represent the child or provide the information.
- 2.7 An attorney should not allow personal, moral or religious beliefs to diminish loyalty to the client or usurp the client's right to make decisions concerning the objectives of representation.

#### Comment

Attorneys would not be human without personal beliefs about issues affecting family law practice. No lawyer should be expected to ignore strongly held beliefs. But the matrimonial lawyer may only limit the objectives of the representation if the client consents after consultation.[29] The client even has the right to be consulted about the means by which the objectives are to be pursued, matters normally within the lawyer's discretion.[30] Therefore, the lawyer should withdraw from representation if personal, moral or religious beliefs are likely to cause the attorney to take actions that are not in the client's best interest. If there is any question as to the possible effect of those beliefs on the representation, the client should be consulted and consent obtained. See 2.4 & Comment.

2.8 An attorney should discourage the client from interfering in the spouse's effort to obtain effective representation.

## Comment

Clients who file or anticipate the filing of a divorce proceeding occasionally telephone or interview numerous attorneys as a means of denying their spouse access to effective representation. The attorney should discourage such practices, and should not assist the client, for example, by responding to the client's request for a list of matrimonial lawyers, if improper motives are suspected. When the client has already contacted other lawyers for the purpose of disqualifying them, the client's attorney should attempt to persuade the client to waive any conflict so created.

2.9 An attorney should not communicate with the media about an active case under most circumstances. An attorney should not communicate with the media about a case, a client or a former client without the client's prior knowledge and consent, except in exigent circumstances when client consent is not obtainable.

## Comment

Statements to the media by an attorney representing a party in a family law matter may be inappropriate because family law matters tend to be private and intimate. They are not the business of anyone but the parties and their family. Public discussion of a case tends to obstruct settlement, cause embarrassment, diminish the opportunity for reconciliation and harm the family, especially the children. Statements to the media by an attorney representing a party in a matrimonial matter are also potentially improper because they tend to prejudice an adjudicative proceeding.[31]

An attorney's desire to obtain publicity conflicts with the duty to the client. If contacted by the media, the attorney should respond by saying: "I cannot give you information on that matter because it deals with the personal life of my client." The attorney, as an officer of the court, has duties to both the courts and the client. The parties, subject to order of the court, have a right to discuss their case if they so desire, despite the advice of their counsel. However, a lawyer's statements may have the effect of influencing an adjudicative body presently

sitting or to be convened in the future. An attorney may withdraw if the client disobeys instructions not to speak publicly about the case.

It is no excuse that the opposing party, his counsel or agents, first discussed the matter with the media. However, if necessary to mitigate recent adverse publicity, the attorney may make a statement required to protect the client's legitimate interests. Any such statement should be limited to information essential to mitigate the recent adverse publicity.[32]

An attorney should never attempt to gain an advantage for the client by providing information to the media to embarrass or humiliate the opposing party or counsel.

## 3. Conflict of Interest

Conflict of interest dilutes a lawyer's loyalty to the client.[33] A lawyer's loyalty may be diluted by personal interests (financial security, prestige, and self-esteem) and interests of third persons (family, friends, business associates, employer, legal profession, and society as a whole). A conflict exists if the representation of a client "may be materially limited by the lawyer's responsibilities to another client or to a third person, or by the lawyer's own interests."[34] The key to preventing unintentional violations of the conflict of interest rules lies in anticipating the possibility that a conflict situation will develop.

The influences that might dilute a matrimonial lawyer's loyalty to a client are unlimited.[35] The interests of children, relatives, friends, lovers, employers and the opposing party, along with a perceived obligation to the court and the interest of society, may be compelling in a given case. In family law matters, where "winning" and "losing" in the traditional sense often lose their meaning, determination of the appropriate ethical conduct can be extremely difficult.

3.1 An attorney should not represent both husband and wife even if they do not wish to obtain independent representation.

The temptation to represent potentially conflicting interests is particularly difficult to resist in family disputes. Often the attorney is the "family lawyer" and previously represented husband, wife, family corporations, and even the children.[36] Representing husband and wife as an intermediary is not totally prohibited by the RPC.[37] However, it is impossible for the attorney to provide impartial advice to both parties. Even a seemingly amicable separation or divorce may result in bitter litigation over financial matters or custody. A matrimonial lawyer should not attempt to represent both husband and wife, even with the consent of both.[38]

The attorney may be asked to represent family members in a non-litigation setting. If separation or divorce is foreseeable or if one of the parents desires defense to a charge of battery, the lawyer may see her role as counselor or negotiator for all concerned. This temptation should be resisted.[39]

Representation of both spouses should be distinguished, however, from mediation of a dispute where the attorney represents neither of the spouses.[40] **See 8.1–8.4.** While **8.4** permits the attorney-mediator to give advice "that would enable the parties to make reasonably informed decisions," the mediator must remain impartial, indicate that the participants are free to reject the advice, and advise the participants that the mediator represents neither of them, so they should seek independent legal advice.

Because the attorney-mediator represents neither party, the attorney-mediator may not appear in court on behalf of either. It is the consensus of Academy members, however, that an attorney-mediator who has assisted the participants in reaching a mutually determined agreement, may appear in court "on behalf of the agreement," solely for the purpose of filing it. Any of the parties may be represented by counsel of their choice at such a proceeding.

## 3.2 An attorney should not advise an unrepresented party.[41]

Once it becomes apparent that another party intends to proceed without a lawyer, the attorney should, at the earliest opportunity, inform the other party in writing as follows:[42]

- 1. I am your spouse's lawyer.
- 2. I do not and will not represent you.
- 3. I will at all times look out for your spouse's interests, not yours.
- 4. Any statements I make to you about this case should be taken by you as negotiation or argument on behalf of your spouse and not as advice to you as to your best interest.
- 5. I urge you to obtain your own lawyer.[43]
- 3.3 An attorney should not simultaneously represent both a client and a person with whom the client is sexually involved.

#### Comment

A matrimonial lawyer is often asked to represent a client and the client's lover. Joint representation may make it difficult to advise the client of the need to recover from the emotional trauma of divorce, the desirability of a prenuptial agreement, or the dangers of early remarriage. The testimony of either might be adverse to the other at deposition or trial. In addition, the client may desire to waive support payments because she believes she is going to marry her lover. The inherent conflicts in attempting to represent both the client and her lover render such representation improper. Even when the client's new partner is not represented by the attorney, but wishes to participate in consultations and other aspects of the representation, the attorney must be alert to the danger of the client's undermining her own best interests in an effort to accommodate her new partner.

3.4 An attorney should not have a sexual relationship with a client, opposing counsel, or a judicial officer in the case during the time of the representation.

Persons in need of a matrimonial lawyer are often in a highly vulnerable emotional state. Some degree of social contact (particularly if a social relationship existed prior to the events that occasioned the present representation) may be desirable, but a more intimate relationship may endanger both the client's welfare and the lawyer's objectivity.[44]

Attorneys are expected to maintain personal relationships with other attorneys, but must be sensitive to the threat to independent judgment and the appearance of impropriety when an intimate relationship exists with opposing counsel or other persons involved in the proceedings.

## 4. Fees

Many divorce clients have never before hired an attorney and are vulnerable because of fear and insecurity. Matrimonial lawyers and their clients may not have the long-standing relationship out of which business lawyers and their clients often evolve an understanding about fees.

It is not unusual for a party to a divorce to lack sufficient funds to pay an attorney. This lack of resources, various strictures against contingent fee contracts, the unwillingness of some courts to redress the economic imbalance between the parties with fee awards, and the tendency of overwrought clients to misunderstand the fee agreement or to blame their attorneys for undesirable results, can make payment extremely difficult.

These factors help to explain why the records of fee dispute committees indicate that the number of disputes arising from family law cases is several times greater than those from any other category. Thus, financial arrangements with clients should be clearly explained, agreed upon and documented.

## 4.1 Fee agreements should be in writing.[45]

#### Comment

At the outset the matrimonial lawyer should tell the client the basis on which fees will be charged[46] and when and how the attorney expects to be paid.[47] In some jurisdictions, fee agreements must be in writing.[48] Written fee agreements should delineate the obligations of the attorney and the client. Agreements should specify the scope of the representation. Fee agreements should be presented in a manner that allows the client an opportunity to consider the terms, consult another attorney before signing and obtain answers to any questions to fully understand the agreement before entering into it. The written fee agreement should be entered into when the representation is initiated or as soon as possible thereafter.

## **Examples of Scope Provisions:**

- a. Our representation will include advising, counseling, drafting, negotiating, investigating, analyzing and handling this family law matter to a final resolution, whether by negotiated settlement or, if necessary, by trial and adjudication by a court. Depending on the specifics of your case, its resolution may include: custody, visitation, and support of your children; classification of assets as "marital" or "non-marital;" the valuation and division of marital property; the determination of maintenance for you or for your spouse; and determining whether the attorney's fees and costs incurred may be shifted from you to your spouse, or vice versa.
- b. Our representation will be limited to settlement or trial of the issue of
  . We have not agreed to undertake any appeal of any order entered.
- c. Our representation will be limited to assisting in settlement through negotiation and mediation. If attempts at settlement are unsuccessful and litigation is instituted, our representation will cease. You agree to then retain trial counsel to represent you thereafter.
- 4.2 An attorney should provide periodic statements of fees and costs.

When the fee arrangement is based on an hourly rate or similar arrangement, this information can be part of the necessary communications concerning the case addressed in **2.3 and Comment**. The statement should be sufficiently detailed to apprise the client of the time and charges incurred.[49] In addition, the matrimonial lawyer should comply with fee regulations in the lawyer's jurisdiction that may be more detailed or restrictive in requiring information about fees and costs.

# 4.3 All transactions in which an attorney obtains security for fees should be properly documented.[50]

#### Comment

All security agreements should be arms-length transactions. When taking mortgages on real property from a client, the client should be independently represented. If an attorney takes personal property as security, it must be appraised, photographed and identified by a qualified appraiser to establish concretely its precise identity and value. The attorney should then secure it in a safe place (usually a safe deposit box) where there is no danger that it can be removed, substituted or lost.[51]

# 4.4 An attorney's fee should be reasonable, based on appropriate factors, including those listed in RPC 1.5(a).

#### Comment

Lawyers should charge reasonable fees for services performed pursuant to a valid fee agreement. Although the starting point in determining a reasonable fee is often the lawyer's hourly rate multiplied by the hours spent on the case, a number of other factors may be relevant in determining an appropriate fee in a particular representation. RPC 1.5(a) lists many of those factors.

Clients, as consumers, should be able to negotiate fee agreements that best suit their needs and circumstances. In addition to fees based solely on

hourly rate, a fee agreement may provide for a contingent fee, or one based on "value," a specified result, or some combination of factors. No single factor is appropriate in all family law cases since both clients and the nature of the representations vary greatly. Therefore, it is important at the outset for the attorney to explain the factors to be used in determining the fee, provide the fee agreement in writing (see **4.1**), and, particularly when factors in addition to the attorney's hourly rate will be considered, afford the client an opportunity to obtain independent advice about the proposed fee arrangement.

Some jurisdictions have prohibited fees in domestic relations cases that were in any way based on the results obtained in the case, holding that such fees constituted contingent fees. Courts in other jurisdictions have held that the fact that an hourly fee is enhanced on the basis of results obtained does not necessarily make it a contingent fee.[52] This Goal would permit "results" fees. Under RPC 1.5(a), the factors to be considered in determining the reasonableness of a fee include "the amount involved and the results obtained." A fee that is based on an hourly rate, but may be enhanced by a specified result is not the same as a traditional contingent fee, which provides that the attorney will receive a specified percentage of any recovery. If the client loses, the attorney receives no fee at all.

A fee based on the attorney's usual hourly rate, but enhanced by achieving a specified result, may be justified in a given case by any combination of the following circumstances: the complexity of the case; the shortness of the time between the attorney's retention and impending proceedings; the difficult, aggressive nature of the opposing party and counsel; a particular attorney's unique ability to settle a case quickly and avoid lengthy and acrimonious trial proceedings; and a substantial risk that the representation will be unsuccessful due to unfavorable factual or legal context. A fee based in part on results obtained is permissible under this Goal so long as the specified "result" does not include obtaining a divorce, custody or visitation provisions, or the amount of alimony or child support awarded (see 4.5), and if the fee is: (1) reasonable under the circumstances; (2) in addition to the attorney's usual hourly rate; (3) based on factors clearly stated in writing and provided to the client at the outset of the agreement; and (4) agreed to in writing by the client at the outset of the representation after full consultation and an opportunity to seek independent legal advice.

4.5 An attorney should not charge a fee the payment or amount of which is contingent upon: (i) obtaining a divorce; (ii) custody or visitation

provisions; or (iii) the amount of alimony or child support awarded. An attorney may charge a contingent fee for all other matters, provided that:

- (a) the client is informed of the right to have the fee based on an hourly rate; and
- (b) the client is afforded an opportunity to seek independent legal advice concerning the desirability of the contingent fee arrangement.

## Comment

This Goal continues the absolute prohibition of fees contingent upon securing a divorce or a specified amount of alimony or child support, and makes clear that the prohibition includes custody or visitation proceedings. In other matters relating to a divorce, however, the policy bases for the prohibition do not apply. Therefore, this Goal provides that an attorney should be able to enter into a contingent fee agreement with an informed client who reasonably believes such an arrangement is in the client's best interests.

Although attorneys and informed clients are generally able to determine that a contingent fee arrangement is more beneficial to the client than one based, for example, on an hourly rate, there has long been a total ban on contingent fees in domestic relations cases. The primary basis for the prohibition in divorce cases is that the arrangement would "put strong economic pressure on the lawyer to assure that reconciliation did not occur."[53] In addition, the rationale that contingent fee arrangements are necessary in other civil cases to enable indigent litigants to obtain counsel is believed not to be applicable in divorce cases.[54] The spouse in possession of marital assets will usually have little difficulty in obtaining representation, while the other spouse is assumed to be protected by the court's authority to compel the spouse with the greater assets to pay attorney's fees.[55]

A third basis for the ban on contingent fees is that it may "disrupt the pattern of wealth distribution that the court intended in making the award," unless the existence of the contingent fee is made known to the court in advance.[56] And, to the extent that the contingent fee applies to the amount of a property settlement and not to support or alimony, the attorney may be tempted to advocate more for the former, even if not in the best interests of the client and any children.[57]

At the same time, however, the complete ban on contingent fees at all stages of domestic relations cases,[58] particularly when interpreted strictly,[59] and coupled with decisions holding that fees based in any way on the results obtained in the case are prohibited contingent fees,[60] is unsupported by the above policies. Such a ban also undermines the freedom of attorneys and informed clients to enter into fee arrangements that best suit the nature of particular cases and the interests of both.

A contingent fee arrangement might be preferable to an hourly rate for some divorce clients. For example, although courts may have the *power* to compel the spouse with the greatest assets to pay attorney's fees, they often do not do so. Therefore, if the client is unlikely to pay the attorney's fee unless the client receives a substantial award, the client's ability to obtain quality legal representation may be dependent upon the availability of a contingent fee agreement.

In addition, the amount of effort involved in a difficult case might result in an hourly fee that the client could only afford if he or she won. And yet, it is in just such a case that the client would need an experienced attorney, who would be unlikely to undertake a risky case, solely on the basis of the attorney's hourly rate. At the same time, the client might be reluctant to commit to the attorney's hourly rate in a complex and costly case, without a way of assuring there will be adequate funds from which to pay the fee.

Due to the prohibition on contingent fees (and cases holding a "results" fee to constitute a contingent fee), a lawyer may feel compelled to enter into an hourly fee arrangement with a client who subsequently loses the case after a substantial effort. The result in the case and the client's inability to pay may cause the lawyer to feel compelled ethically to reduce the fee. Such a result would seem to be both ethical and desirable. It would also be indistinguishable as a matter of policy from a contingent fee agreed to at the outset of the attorney-client relationship.

For these reasons, this Goal limits the prohibition of contingent fees to those aspects of divorce cases supported by the historic policy bases. In other matters, informed clients should have the same ability to choose a contingent fee

arrangement as clients in other civil matters. Jurisdictions that completely ban all contingent fees should be urged to adopt a rule similar to this Goal.

4.6 An attorney may withdraw from a case when the client fails to honor the fee agreement.

### Comment

The fee agreement should set forth the circumstances under which the matrimonial lawyer will be permitted to withdraw for non-payment. Before withdrawing, the attorney must take reasonable steps to avoid foreseeable prejudice to the rights of the client, allowing time for employment of other counsel, and delivering to the client papers and property to which the client is entitled.[61] However, the attorney should not seek to withdraw from a case on the eve of trial unless there was a clear prior understanding that withdrawal would result from non-payment.[62]

4.7 An attorney may properly take all steps necessary to effect collection, including mediation, arbitration or suit, from a client who fails to honor the fee agreement.[63]

#### Comment

Lawyers are entitled to be paid reasonable fees for services performed pursuant to a valid fee agreement. Alternatives to litigation should be used unless they are unlikely to be effective.

## 5. Client Conduct

A client is entitled to know what laws govern divorce and the consequences of those laws on a dissolution of marriage. A matrimonial lawyer should advise a client about the repercussions of any matrimonial litigation, including factors that are likely to be considered in economic and custody

determinations. However, the lawyer should avoid assisting the client in using the counseling process to engage in fraudulent conduct.

5.1 An attorney should not condone, assist, or encourage a client to transfer, hide, dissipate, or move assets to improperly defeat a spouse's claim.

## Comment

It is improper for an attorney to "counsel a client to engage, or assist a client, in conduct that the lawyer knows is criminal or fraudulent, but a lawyer may discuss the legal consequences of any proposed course of conduct with a client . . . "[64] Whether the client proposes opening a secret out-of-state bank account, moving assets to an offshore trust, or having a family member hold sums of cash for the purpose of concealment, the advice to the client must be the same: "Don't do it." A client's efforts, outside the presence of his or her spouse, to transfer assets beyond the reach of the court may indicate an improper motive. The attorney should suggest including the spouse in the discussions. Refusal by the client may well indicate an improper purpose, which the attorney should refuse to assist.

Hiding assets to defeat a spouse's claim is a fraud upon the client's spouse and likely to result in a fraud upon the court.[65] The client must also be advised not to conceal data about property, fail to furnish relevant documents, insist on placing unrealistic values on properties in, or omit assets from, sworn financial statements.

On the other hand, "[t]here is a critical distinction between presenting an analysis of legal aspects of questionable conduct and recommending the means by which a crime or fraud might be committed with impunity."[66] It may sometimes be difficult to determine whether a client's questions concerning legal aspects of predivorce planning are asked to facilitate an improper purpose. Although the attorney should initially give the client the benefit of any doubt, later discovery of improper conduct mandates that the attorney cease such assistance and may require withdrawal from representation.[67]

# 5.2 An attorney should advise the client of the potential effect of the client's conduct on a child custody dispute.

## Comment

Predivorce conduct of the parents may significantly affect custody decisions, as well as the children's adjustment to the divorce itself. The client is entitled to advice where there is a custody issue. Conduct conforming to such advice often will benefit both the children and the client's spouse, independent of any custody dispute. Suggesting that the client spend more time with the child and consult, from time to time with the child's doctor, teacher, and babysitter, is appropriate. It is also proper to describe the potential harmful consequences to the children (and to the client legally) of prematurely introducing the children to a new romantic partner, substance abuse, abusive or derogatory behavior toward the other parent, or other inappropriate behavior.

Predivorce planning is an ideal opportunity to advise the client on ways to make the divorce transition easier for the children. For example, the lawyer might describe ways for the parents in concert to inform the children of the divorce and to reassure the children that both parents will always be there for them. The lawyer might describe programs available in the client's community to aid both parents and children in adjusting to divorce. Most important, predivorce planning is an opportunity to orient the client toward consideration of the children's needs first and toward the desirability of working out a cooperative parenting plan.

The lawyer should describe how mediation of child custody disputes might assist in effecting a cooperative parenting plan. It is appropriate to tell the client that children suffer from parental conflict and that a child custody dispute involving the searching inquiry of a custody evaluation and rigors of a trial is likely to be harmful to every member of the family.

The lawyer should consider whether the custody claim will be made in good faith. If not, the lawyer should advise the client of the harmful consequences of a meritless custody claim to the client, the child, and the client's spouse.[68] If the client persists in demanding advice to build a spurious custody case or to use a custody claim as a bargaining chip or as a means of inflicting

revenge (see 6.2 and Comment), the lawyer should withdraw.[69]

## 6. Children

One of the most troubling issues in family law is determining a lawyer's obligations to children. The lawyer must competently represent the interests of the client, but not at the expense of the children. The parents' fiduciary obligations for the well being of a child provide a basis for the attorney's consideration of the child's best interests consistent with traditional advocacy and client loyalty principles. It is accepted doctrine that the attorney for a trustee or other fiduciary has an ethical obligation to the beneficiaries to whom the fiduciary's obligations run.[70] Statutory and decisional law in most jurisdictions imposes a fiduciary duty on parents to act in their child's best interests. [71] For this analysis to be of benefit to practitioners, however, a clearer mandate must be adopted as part of the ethical code or its official interpretations.

6.1 An attorney representing a parent should consider the welfare of, and seek to minimize the adverse impact of the divorce on, the minor children.

## Comment

Although the substantive law in most jurisdictions concerning custody, abuse and termination of parental rights is premised upon the "best interests of the child," the ethical codes provide little (or contradictory) guidance for an attorney whose client's expressed wishes, interests or conduct are in direct conflict with the well-being of children. This Goal emphasizes that the welfare of each family member is interrelated.

Matrimonial lawyers should counsel parties to examine their wishes in light of the needs and interests of the children and the relationship to other family members. In so doing, the matrimonial lawyer is not only advising the client to adhere to applicable substantive law, but is also reminding the client that the family relationship continues.

Parents owe a continuing fiduciary duty toward each other,[72] as well as toward their children, to serve their children's best interests. In many instances,

parents should subordinate their own interests to those of their children. Matrimonial lawyers and parents alike should collaboratively seek parenting arrangements that eliminate fractious contact between parents, minimize transition or transportation difficulties and preserve stability for the children.

Children do not benefit from involvement in their parents' divorce. The attorney should warn the client against leaving papers from the attorney out where children can read them and to avoid talking about the case when children can overhear.

If the parents are in conflict and disagree about custody and other parenting issues, the attorney should consider, with the cooperation of the other parent's attorney, sending the parties to a neutral mental health professional who is a family therapist. The goal of this referral is to resolve their disputes through counseling with the help of that mental health professional. The referring agreement should include confidentiality for all contacts with the therapist and exclusion of that therapist as a witness in the divorce case.

The attorney should discourage the client and refuse to participate in multiple psychological evaluations of children for the purpose of finding an expert who will testify in their favor. Repeated psychological evaluations of children are contrary to the children's best interest.[73]

6.2 An attorney should not permit a client to contest child custody, contact or access for either financial leverage or vindictiveness.

## Comment

Tactics oriented toward asserting custody rights as leverage toward attaining some other, usually financial, goal are destructive. The matrimonial lawyer should counsel against, and refuse to assist, such conduct. Proper consideration for the welfare of the children requires that they not be used as pawns in the divorce process. Thus, for example, in states where child support is determined partly on the basis of the amount of time a parent spends with the child, the lawyers should negotiate parenting issues based solely on considerations related to the child, then negotiate child support based on

financial considerations. If despite the attorney's advice the client persists, the attorney should seek to withdraw.

6.3 When issues in a representation affect the welfare of a minor child, an attorney should not initiate communication with the child, except in the presence of the child's lawyer or guardian ad litem, with court permission, or as necessary to verify facts in motions and pleadings.

#### Comment

Issues affecting a child's welfare may arise before, during, and after legal proceedings. There is a risk of harm to the child from an attorney's contacts and attempts to involve the child in the proceedings. Advice to or manipulation of the child by a parent's lawyer has no place in the lawyer's efforts on behalf of the parent. Information properly to be obtained from a child regarding the parents and the parents' disputes should be obtained under circumstances that protect the child's best interests.[74]

6.4 An attorney should not bring a child to court or call a child as a witness without full discussion with the client and a reasonable belief that it is in the best interests of the child.[75]

## Comment

Taking sides against either parent in a legal proceeding imposes a large emotional burden on a child. Some children do not want to express a preference in child custody disputes; they want their parents to resolve the issue without calling them. Other children want their views expressed, and their views may be highly relevant to the outcome of the dispute. All participants in a family law proceeding (including attorneys for all parties, any party's therapist, child custody evaluator, and the judge) should strive to permit a child's views and information to be expressed in a manner that least exposes the child to the rigors of the courtroom. The attorney should weigh carefully the risks and benefits to the child of testifying, including consulting with appropriate experts as to the potential for harm.

Where a child's information is material on an issue other than custody, counsel should explore whether the same information can be introduced from another source, rendering the child's testimony cumulative and unnecessary.

6.5 An attorney should disclose information relating to a client or former client to the extent the lawyer reasonably believes necessary to prevent substantial physical or sexual abuse of a child.

#### Comment

Under current RPC 1.6(b)(1), an attorney may reveal information reasonably believed necessary "to prevent the client from committing a criminal act that the lawyer believes is likely to result in imminent death or substantial bodily harm." [76] Many states permit the attorney to reveal the intention of the client to commit any crime and the information necessary to prevent it. The rules do not appear to address, however, revelation of conduct that may be severely detrimental to the well being of the child, but is not criminal. Also, while engaged in efforts on the client's behalf, the matrimonial lawyer may become convinced that the client or a person with whom the client has a relationship has abused one of the children. Under traditional analysis in most jurisdictions, the attorney should refuse to assist the client. The attorney may withdraw if the client will not be adversely affected and the court grants any required permission. Disclosure of risk to a child based on past abuse would not be permitted under this analysis, however.

Notwithstanding the importance of the attorney-client privilege, the obligation of the matrimonial lawyer to consider the welfare of children, coupled with the client's lack of any legitimate interest in preventing his attorney from revealing information to protect the children from likely physical abuse, requires disclosure of a substantial risk of abuse and the information necessary to prevent it. If the client insists on seeking custody or unsupervised visitation, even without the attorney's assistance, the attorney should report specific knowledge of child abuse to the authorities for the protection of the child.[77]

As stated in the Comment to the ABA Ethics 2000 Commission's proposed revision of RPC 1.6(b)(1):

Although the public interest is usually best served by a strict rule requiring lawyers to preserve the confidentiality of information relating to the representation of their clients, the confidentiality rule is subject to limited exceptions. In becoming privy to information about a client, a lawyer may foresee that the client intends serious harm to another person. However, to the extent a lawyer is required or permitted to disclose a client's purposes, the client will be inhibited from revealing facts which would enable the lawyer to counsel against a wrongful course of action. The public is better protected if full and open communication by the client is encouraged than if it is inhibited. Paragraph (b)(1) recognizes the overriding value of life and physical integrity and permits disclosure reasonably necessary to prevent reasonably certain death or substantial bodily harm. Substantial bodily harm includes life-threatening or debilitating injuries and illnesses and the consequences of child sexual abuse. Such harm is reasonably certain to occur if it will be suffered imminently or if there is a present and substantial threat that a person will suffer such harm at a later date if the lawyer fails to take action necessary to eliminate the threat.[78]

It may also be appropriate to seek the appointment of a guardian ad litem or attorney for the child or children.[79] The entire thrust of the family law system is intended to make the child's well-being the highest priority. The vindictiveness of a parent, the ineffective legal representation of the spouse, or the failure of the court to perceive on its own the need to protect the child's interests do not justify an attorney's failure to act. However, even the appointment of a guardian or lawyer for the child is insufficient if the matrimonial lawyer is aware of physical abuse or similarly extreme parental deficiency. Nor would withdrawal (even if permitted) solve the problem if the attorney is convinced that the child will suffer adverse treatment by the client.

6.6 An attorney should not make or assist a client in making an allegation of child abuse unless there is a reasonable basis and evidence to believe it is true.

### Comment

An attorney who is made aware of abuse by a party (or someone closely associated with a party) is permitted, if not obligated, to provide that information during divorce or custody proceedings (see **6.5**). While reporting the existence of child abuse is crucial, however, a claim that a parent has abused a child is ugly and leads to the most unpleasant and harmful litigation in the field of family law. Such claims draw the child into testing or some other form of examination, which

itself may be traumatic. The harm to both the accusing and accused parent will almost always be very great.

Desperate or angry spouses sometimes cannot resist the temptation to use such a strong weapon as an abuse charge. Use of such charges to obtain an unfair advantage in the dispute is inexcusable. If a client insists on making such a claim that the lawyer believes unjustified, the lawyer should withdraw from further representation. The lawyer should use all available information and resources — including evaluation by a doctor, therapist, or other health professional — to be sure there is a reasonable basis and substantial supporting evidence for such a charge. Even when the allegation is believed to be justified, it should be made in a manner least harmful to any children and least likely to inflame the dispute.

# 7. Professional Cooperation and the Administration of Justice

Candor, courtesy and cooperation are especially important in matrimonial matters where a high emotional level can engulf the attorneys, the court and the parties. Allowing the adverse emotional climate to infect the relations between the attorneys and parties inevitably harms everyone, including the clients, their children and other family members. Although lawyers cannot ensure that justice is achieved, they can help facilitate the administration of justice.

Combative, discourteous, abrasive, "hard ball" conduct by matrimonial lawyers is inconsistent with both their obligation to effectively represent their clients and their role as problem-solvers. Good matrimonial lawyers can be cordial and friendly without diminishing effective advocacy on behalf of their clients. In fact, candor, courtesy and cooperation: (1) facilitate faster, less costly and mutually-accepted resolution of disputes; (2) reduce stress for lawyers, staff and clients; (3) reduce waste of judicial time; and (4) generate respect for the court system, the individual attorney and the profession as a whole.

# 7.1 An attorney should strive to lower the emotional level of marital disputes by treating counsel and the parties with respect.

Some clients expect and want the matrimonial lawyer to reflect the highly emotional, vengeful relationship between the spouses. The attorney should explain to the client that discourteous or uncivil conduct is inappropriate and counterproductive, that measures of respect are consistent with competent and ethical representation of the client, and that it is unprofessional for the attorney to act otherwise.

Ideally, the relationship between counsel is that of colleagues using constructive problem-solving techniques to settle their respective clients' disputes consistent with the realistic objectives of each client. Examples of appropriate measures of respect include: cooperating with voluntary or court-mandated mediation; meeting with opposing counsel to reduce issues and facilitate settlement; promptly answering phone calls and correspondence; advising opposing counsel at the earliest possible time of any perceived conflict of interest; and refraining from attacking, demeaning or disparaging other counsel, the court or other parties.

The attorney should make sure that no long-standing adversarial relationship with or a personal feeling toward another attorney interferes with negotiations, the level of professionalism maintained, or effective representation of the client. Although it may be difficult to be courteous and cooperative when opposed by an overzealous lawyer, an attorney should not react in kind to unprofessional conduct. Pointing out the unprofessional conduct and requesting that it cease is appropriate.

7.2 An attorney should stipulate to undisputed relevant matters, unless inconsistent with the client's legitimate interests. If the client's permission is required, the attorney should encourage the client to stipulate to undisputed matters.

## Comment

The attorneys' stipulation to undisputed matters avoids unnecessary inconvenience and wasted court time. The attorney seeking a stipulation should do so in writing, attempting to state the true agreement of the parties. Other counsel should promptly indicate whether or not the stipulation is acceptable.

# 7.3 An attorney should not deceive or intentionally mislead other counsel.

# Comment

Attorneys should be able to rely on statements by other counsel. They should be able to assume that the matrimonial lawyer will correct any misimpression caused by an inaccurate or misleading prior statement by counsel or her client. Although an attorney must maintain the client's confidences, the duty of confidentiality does not require the attorney to deceive, or permit the client to deceive, other counsel.[80] When another party or counsel specifically requests information which the attorney is not required to provide and which the attorney has been instructed to withhold or which may be detrimental to the client's interests, the attorney should refuse to provide the information, rather than mislead opposing counsel.

# **Examples:**

- 1. The matrimonial lawyer is approached by opposing counsel, who asks: "Although my client realizes there is no hope for reconciliation, he is desperate to know whether his wife is seeing another man. Is she?" The attorney knows that the wife has been having an affair. It would be proper for the attorney to indicate an unwillingness or inability to answer that question, but it would be improper either to suggest that the client has not had an affair, or to tell opposing counsel lurid details on the condition that they not be disclosed.[81]
- 2. The attorney believes that the opposing party has engaged in activity that the party would not want made public. It is improper to bluff the other side into settlement by hinting that the matrimonial lawyer will use damaging evidence of the conduct if that evidence does not exist. It is also improper to threaten public disclosure if the evidence exists, but would likely be inadmissible or irrelevant at trial.
- 7.4 An attorney should neither overstate the authority to settle nor represent that the attorney has authority that the client has not granted.

#### Comment

In either case presented in the Goal, the attorney has improperly induced reliance by other counsel that could damage the attorney-client relationship. A matrimonial lawyer who is uncertain of his authority — or simply does not believe that other counsel is entitled to know such information —should either truthfully disclose his uncertainty, or state that he is unwilling or unable to respond at all.

7.5 An attorney should not induce or rely on a mistake by counsel as to agreed upon matters to obtain an unfair benefit for the client.

### Comment

The need for trust between attorneys, even those representing opposing sides in a dispute, requires more than simply avoiding fraudulent and intentionally deceitful conduct. Misunderstandings should be corrected and not relied upon in the hope that they will benefit the client. Thus, for example, the attorney reducing an oral agreement to writing not only should avoid misstating the understanding, but should correct inadvertent errors by other counsel that are inconsistent with prior understandings or agreements. Whether or not conduct or statements by counsel that are not necessarily in her client's best interests should be corrected may not always be clear and will depend on the particular facts of a case. The crucial consideration should be whether the attorney induced the misunderstanding or is aware that other counsel's statements do not accurately reflect any prior agreement. It is thus unlikely that tactical, evidentiary or legal errors made by opposing counsel at trial require correction.[82]

# **Examples:**

1. In an effort to compromise a dispute over maintenance (alimony), the parties agree that payments be made that are deductible by the husband and taxable to the wife. While reviewing the agreement, the attorney for the wife realizes that the language will not create the tax consequences both sides had assumed and will, in fact, benefit his client because the payments will be treated neither as deductible alimony to the husband nor taxable to the wife. The matrimonial lawyer should disclose this discovery to opposing counsel.

- If, however, counsel's mistake goes to a matter not discussed and agreed upon either explicitly or implicitly, the obligation to the client precludes disclosure of the mistake without the client's permission. Thus, if alimony was agreed upon without any discussion of tax consequences, the wife's lawyer would not be obligated to provide the language necessary to make payments tax deductible by the husband and includable by the wife.
- 2. The lawyer for the wife prepares a stipulation erroneously providing for the termination of maintenance upon the remarriage of either party. If the husband asks his attorney if it is really true that by his remarriage he can terminate his liability to pay any further maintenance, the attorney should correct the mistake in the stipulation or a judgment entered upon it. The lawyer should bring it to the attention of opposing counsel.[83]
- 7.6 An attorney who receives materials that appear to be confidential should refrain from reviewing the materials and return them to the sender, as soon as it becomes clear they were inadvertently sent to the receiving lawyer,.

### Comment

There are many circumstances in which an attorney receives materials that were inadvertently sent by another attorney or party. Such instances have been increasing due to the use of e-mail, the ability to send simultaneous faxes to multiple persons, and the sheer volume of materials provided through discovery in complex cases. If the materials are not harmful or confidential, no issue is raised. If, however, the materials were not intended to be provided and contain confidential information, the temptation to use them to the client's benefit is great.

The courts' and ethics committees' treatment of inadvertent disclosure of confidential materials is not uniform. Some courts have followed the ABA Standing Committee approach (below) that the materials should be returned unread. Other courts have taken the position that any unforced disclosure of attorney-client privileged communications destroys confidentiality and terminates

the privilege, not only for the communications disclosed, but also for all related communications.[84]

A number of courts have taken an intermediate approach, holding that the right of receiving counsel to make use of inadvertently sent materials depends on a number of factors. For example, one court indicated that it would look to five factors in determining whether a document had lost its privilege: "(1) The reasonableness of the precautions taken to prevent inadvertent disclosure in view of the extent of the document production; (2) the number of inadvertent disclosures; (3) the extent of the disclosure; (3) any delay and measures taken to rectify the disclosures; (5) whether the overriding interests of justice would be served by relieving the party of its error."[85]

Regardless of how courts might resolve the issue of the extent to which voluntary (though unintended) disclosure waives confidentiality for purposes of attorney-client privilege, the *ethical* issue concerning the proper conduct of the receiving attorney remains. This Goal is consistent with ABA Formal Opinions in providing that once the inadvertence is discovered, the receiving attorney should not further examine the materials and should return them to the sending lawyer.[86]

In providing that the receiving lawyer was ethically obligated to return inadvertently sent confidential materials, the ABA Committee relied on the following factors: "(i) the importance the Model Rules give to maintaining client confidentiality, (ii) the law governing waiver of the attorney-client privilege, (iii) the law governing missent property, (iv) the similarity between the circumstances here addressed and other conduct the profession universally condemns, and (v) the receiving lawyer's obligations to his client."

This Goal is also consistent with **7.5** that an attorney should not rely on a mistake by opposing counsel, but should instead correct inadvertent errors. And, since the decision whether to rely on inadvertent errors by another counsel is one of "means," the error is "appropriate for correction between the lawyers without client consultation." [87]

- 1. The wife's lawyer receives an e-mail addressed to the husband from the husband's lawyer. In many cases that would be sufficient to indicate that the wife's lawyer was an unintended recipient. If, however, the receiving lawyer has a reasonable basis to believe a copy was intended for him, he may read the message unless and until it becomes evident that the message was unintentionally sent to him.
- 2. The lawyer for the husband has sought discovery of numerous documents from the wife relating to issues in the case. In response to the document request, the wife's attorney sends over ten large boxes of materials. While reviewing the documents, the husband's lawyer discovers in a seemingly unrelated file, a letter from the wife's attorney to the wife that begins: "As to your question about your use of drugs prior to your marriage to Husband . . . ." Unless the husband's lawyer has a reasonable basis to believe the letter was provided intentionally, was relevant, and was not otherwise confidential, the lawyer should stop reading and return the letter to the wife's attorney.
- 7.7 An attorney may use materials intentionally sent from an unknown or unauthorized source unless the materials appear to be confidential. Confidential materials should be deposited with the court and a ruling sought.

## Comment

Attorneys occasionally receive papers from outside of the expected sources. Such materials may have been sent anonymously. The materials should be treated differently depending on both their source (if known) and apparent nature.

Clearly confidential or privileged material, regardless of the sender, should be returned to the other lawyer, preferably unread. If the materials are the subject of a proper discovery request but were improperly withheld, the receiving lawyer should deposit them with the court and seek a ruling as to their proper disposition.[88]

Documents not clearly confidential may be used by the receiving attorney. For example, a lawyer receiving an unmarked envelope containing statements of undisclosed accounts in the name of the other party may use the materials. A receiving lawyer who believes the materials were intentionally withheld from a response to a proper discovery request should report the fraud to the court.

7.8 An attorney should cooperate in the exchange of information and documents. An attorney should not use the discovery process for delay or harassment, or engage in obstructionist tactics.

## Comment

As a basic rule of courtesy and cooperation, attorneys should try to conduct all discovery by agreement, never using the discovery process to harass other counsel or their clients. This principle applies both to attorneys attempting to obtain discovery and to those from whom discovery is sought.[89] The discovery rules are designed to eliminate or reduce unfair surprise, excessive delay and expense, unnecessary and futile litigation, and the emotional and financial cost of extended and overly adversarial litigation. In addition, pretrial discovery often results in settlements more beneficial than protracted litigation. In no area of the law are these benefits more important than in matrimonial law, where the necessity of future dealings between the parties and the interest in protecting the emotional and psychological stability of children necessitate avoiding unnecessary litigation and acrimony. It is in the interest of all parties (including the client) to assist, rather than resist, legitimate discovery.

Consistent with this view of discovery in family law cases as information gathering rather than as adversarial weapon, a number of jurisdictions have now adopted codes of professional courtesy and have imposed mandatory disclosure requirements on all divorcing spouses.[90] In many states the fiduciary responsibility for interspousal disclosure is confirmed explicitly by statute, rule, or in approved discovery request forms.[91]

It is in the interest of all counsel and the parties to avoid improper tactics. In a misguided effort to advance the interests of their clients, attorneys may be tempted to wear down the opposing party or counsel by means of oppressive "hardball" discovery tactics. These tactics do not advance the *legitimate* interests of clients and are clearly improper. Improper discovery conduct under this Goal

includes: avoidance of compliance with discovery through overly narrow construction of interrogatories or requests for production; objection to discovery without good faith basis; improper assertion of privilege; production of documents in a manner designed to hide or obscure the existence of particular documents; direction to parties and witnesses not to respond to deposition questions without adequate justification; requests for unnecessary information that does not bear on the issues in the case; and requests for sanctions before making a good faith effort to resolve legitimate discovery disputes.

Counsel's behavior during depositions is as important as behavior before the court. Because most cases are settled rather than tried to a court, the deposition process may be a party's only measure of acceptable behavior when solving the problems of the parties, currently and in the future. Attorneys therefore should conduct themselves in deposition with the same courtesy and respect for the legal process as is expected in court. For example, they should not conduct examinations or engage in other behavior that is purposely offensive, demeaning, harassing, intimidating, or that unnecessarily invades the privacy of anyone. Attorneys should attempt to minimize arguments during deposition, and if sensitive or controversial matters are to be the subject of deposition questioning, when not contrary to the client's interests, the deposing attorney should consider discussing such matters in advance to reach any appropriate agreements.

With the focus of discovery being the legitimate pursuit of information rather than strategic confrontation, attorneys should not coach deponents by objecting, commenting, or otherwise acting in a manner that suggests a particular answer to a question, or object for the purpose of disrupting or distracting the questioner or witness. Objections should only be made in the manner and on grounds provided by applicable court rules. Attorneys should not intentionally misstate facts, prior statements or testimony. Such conduct increases the animosity without legitimate purpose.

Although not required under this Goal, the Fellows of the Academy believe that a *mandatory* disclosure provision would best promote the cooperative, problem-solving approach of the Bounds of Advocacy. Therefore, the Academy recommends adoption in each state of a mandatory discovery provision.[92]

7.9 An attorney should grant to other counsel reasonable extensions of time that will not have a material, adverse effect on the legitimate interests of the client.

#### Comment

The attorney should attempt to accommodate counsel who, because of schedule, personal considerations, or heavy workload, requests additional time to prepare a response or comply with a legal requirement. Such accommodations save the time and expense of unnecessary motions and hearings. No lawyer should request an extension of time to obtain an unfair advantage.

7.10 An attorney should clear times with other counsel and cooperate in scheduling hearings and depositions.

## Comment

Good faith attempts by attorneys to avoid scheduling conflicts tend to avoid unnecessary delays, expense to clients and stress to attorneys and their staff. In return, other counsel should confirm the availability of the suggested time within a reasonable period and should indicate conflicts or unavailability only when necessary. As prior consultation concerning scheduling is a courtesy measure, it is proper to schedule hearings or depositions without agreement if other counsel fails or refuses to respond promptly to the time offered, raises unreasonable calendar conflicts or objections, or persistently fails to comply with this Goal.

7.11 An attorney should provide notice of cancellation of depositions and hearings at the earliest possible time.

# Comment

Adherence to this Goal will avoid unnecessary travel, expense and expenditure of time by other counsel, and will also free time for the court for other matters. The same principles apply to all scheduled meetings, conferences and production sessions with other counsel.

7.12 An attorney should submit proposed orders promptly to other counsel before submitting them to the court. When submitted, other counsel should promptly communicate approval or objections.

#### Comment

Proposed orders following a hearing should generally be submitted at the earliest practicable time.

7.13 An attorney should not seek an ex parte order without prior notice to other counsel except in exigent circumstances.

#### Comment

There are few things more damaging to a client's confidence in his lawyer, or to relationships between lawyers, than for a party to be served with an exparte order about which his lawyer knows nothing.[93] Even where there are exigent circumstances (substantial physical or financial risk to the client), or where local rules permit exparte proceedings, notice to, or the appearance of, other counsel usually will not be able to prevent appropriate relief from issuing.

7.14 An attorney should not attempt to gain advantage by delay in the service of filed pleadings or correspondence upon other counsel.

# Comment

When pleadings or correspondence are mailed or delivered to the court, copies should normally be transmitted on the same day and in the same manner to all other counsel of record. An identical method need not be employed, so long as delivery on the same day will be achieved. For example, if the court is one block from counsel's office and opposing counsel's office is 50 miles away, it would be acceptable to hand deliver a document to the court and to fax it to counsel so that it arrived on the same day.

# **Attorney as Mediator or Arbitrator**

# 8. Mediator

8.1 An attorney should act as a mediator only if competent to do so.

# Comment

No lawyer should act as the mediator of marital disputes without adequate education, training or experience.[94] There are many ways to acquire the necessary knowledge and skill, including law school training programs, AAML mediation training certification, continuing legal education, formal training programs, and informal training by peers. The neutral role as mediator involves different skills and orientation than the matrimonial lawyer's role in representing clients, and to act competently as mediator requires study and training.

A matrimonial lawyer may be a better mediator because the lawyer may be in the best position to understand the likely outcome of litigation and is best able to ensure the understanding and validity of a mediated agreement. Mediation involves skills that, like trial advocacy, require study and training.

# 8.2 An attorney acting as a mediator in a marital dispute should remain impartial.

### Comment

The primary responsibility for resolution of a marital dispute rests with the participants. A neutral person trying to help people resolve disputes in an amicable way should help the parties reach an informed and voluntary settlement. At no time should a mediator coerce a participant into agreement or make a substantive decision for a participant. The mediator should remain completely impartial in assisting the participants in reaching agreement, permitting neither manipulative nor intimidating practices. If the mediator

suspects that any of the participants are not capable of participating in informed negotiations, the mediator should postpone mediation and refer those participants to appropriate resources.

Although the mediator should not have a vested interest in any particular terms of a settlement, the mediator should "be satisfied that agreements in which he or she has participated will not impugn the integrity of the process"[95] and are fundamentally fair. If the mediator is "concerned about the possible consequences of a proposed agreement, and the needs of the parties dictate, the [mediator] must inform the parties of that concern. In adhering to this Standard, the [mediator] may find it advisable to educate the parties, to refer one or more of the parties for specialized advice, or to withdraw from the case."[96] The mediator should assist the clients not only in treating each other fairly, but also in considering the interests of unrepresented parties, and in particular the interests of their children. Thus, Standard VII.B. of the Academy of Family Mediators' Standards of Practice for Divorce and Family Mediation provides: "The mediator has a responsibility to promote the participants' consideration of the interests of children and other persons affected by the agreement. The mediator also has a duty to assist parents to examine, apart from their own desires, the separate and individual needs of such people."

8.3 An attorney acting as a mediator in a marital dispute should urge each party to obtain independent legal advice.

#### Comment

At the outset, the mediator should encourage both parties to obtain independent legal advice. Doing so will help ensure that the participants have the opportunity to understand the implications and ramifications of available options. Parties in mediation who have consulting attorneys have the benefit of advice focused on their own interests and can participate with more confidence in the process. Review of a proposed mediated settlement agreement with a party's consulting attorney affords that party the opportunity to reflect on the fairness of the agreement before signing it and helps ensure that the party understands the agreement and enters into it voluntarily.

8.4 An attorney acting as a mediator in a marital dispute should only give advice that will enable the parties to make reasonably informed decisions.

#### Comment

The mediator should have the knowledge and experience necessary to provide relevant information and advice to help the participants make reasonable, informed decisions.[97] Participants informed about applicable legal principles are able to make thoughtful decisions to resolve their disputes. Some information, such as the tax consequences of certain transactions, legal principles about the characterization of assets, and the need for formal parenting plans, is neutral and beneficial to both parties. A mediator with sufficient experience and expertise may provide such information. Otherwise, the mediator should assist the participants in obtaining expert information when such information is necessary for an informed agreement.[98]

The extent to which a mediator should provide *advice* (as opposed to information) is a controversial issue.[99] On the one hand, it is difficult for the mediator to maintain impartiality while providing advice to one of the participants. Also, in some circumstances providing advice might be seen as constituting legal representation, which is inappropriate for a mediator and might bring into play the conflict of interest rules.[100] There is the danger that the participants will perceive advice from the mediator as a directive that they must follow. On the other hand, the participants may be unable to make informed decisions without some guidance. They may seek that guidance from a lawyer–mediator rather than obtain outside expert advice on every issue that arises. Such advice may be necessary to ensure that the rights and legitimate interests of the participants and their children have been dealt with in a fair and informed manner.

Guidelines attempting to distinguish between providing permissible information and impermissible advice appear largely semantic and virtually unenforceable. And, to the extent that they prohibit advice that would assist the participants in making informed, fair decisions, such rules are undesirable from a policy standpoint. Therefore, this Goal provides that it is permissible for a mediator to provide advice under the following guidelines.[101]

A mediator choosing to provide advice or evaluation should tell the participants they are free to reject it.[102] "Evaluations, particularly of a predictive nature, generally should be resorted to only after other more facilitative

measures have failed to break an impasse."[103] The mediator should, if possible, offer suggestions in the guise of questions, rather than definitive statements, because doing so is less coercive.[104]

Whether a mediator should provide advice may depend on the information provided to the participants at the start of the mediation. At the outset, the mediator should explain to the parties the different roles of lawyers and mediators, the desirability of consulting independent legal advice, the risks of reaching an agreement without such advice, and the inapplicability of the lawyer-client privilege.[105] The mediator should provide in writing to all participants a statement such as the following:

- 1. Although I am a lawyer, I am not acting as a lawyer for either of you. You are not my clients. I do not represent either of you. I will help you reach a fair, informed agreement. I will give you advice about how the law might affect your decisions and aspects of your agreement, but I will not favor either of your interests, or provide advice that is beneficial to one of you but detrimental to other participants.
- 2. You should obtain independent advice from someone who is looking out only for your interests. You should consult your own attorney before signing any agreement reached during this mediation.
- 3. I cannot act as a lawyer for either of you during the course of the mediation, even for unrelated matters. After the mediation is completed, I will not be able to act as a lawyer for either of you as to any issues involved in the mediation.

# 9. Arbitrator

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9.1 An attorney should act as an arbitrator only if competent to do so.

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### Comment

No lawyer should act as the arbitrator of marital disputes without adequate education and training.[106] There are many ways to acquire the necessary knowledge of arbitration and skill as an arbitrator, including law school training programs, AAML arbitration training workshops, continuing legal education, formal training programs, and experience as an arbitrator in other areas of the law. A matrimonial lawyer is likely to be a better arbitrator of matrimonial disputes than nonlawyers or lawyers who practice in different fields because of the matrimonial lawyer's understanding of the nuances of family law and experience with the likely outcome of matrimonial litigation.

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9.2 An attorney acting as an arbitrator should comply with all relevant rules applicable to judges, including the Code of Judicial Conduct.

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# Comment

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Because arbitrators act in a quasi-judicial role, they have been afforded immunity protection akin to that of judges. Judicial immunity protects judges to the extent that they "...are not liable to civil actions for the[ir] judicial acts, even when such acts are in excess of their jurisdiction, and are alleged to have been done maliciously or corruptly."[107] In fact, the Court in *Stump v. Sparkman* went on to hold: "A judge will not be deprived of immunity because the action he took was in error, was done maliciously, or was in excess of his authority; rather, he will be subject to liability only when he has acted in the 'clear absence of all jurisdiction'."[108]

Arbitral immunity has its base in judicial immunity. The extension of judicial immunity to arbitrators began in the 1880's, and remains firmly a part of our jurisprudence. In 1884, the principle of arbitral immunity was eloquently articulated: "an arbitrator is a quasijudicial officer under our laws, exercising

judicial functions. There is as much reason in his case for protecting and insuring his impartiality, independence and freedom from undue influence, as in the case of a judge or juror."[109]

Whereas mediators are treated more like attorneys for conflict of interest analysis, arbitrators are treated more like judges.[110] This distinction is important because judges are generally held to a higher ethical standard than attorneys. For example, the former CPR admonition to avoid even the appearance of impropriety (Canon 9) has been deleted from the RPC.[111] Under Canon 2 of the CJC, however, a *judge* "should avoid impropriety and the appearance of impropriety in all of the judge's activities."[112]

Therefore, an attorney requested to serve as an arbitrator in a matrimonial proceeding may wish to consider some actions not necessarily routinely done in the role of an advocate. For example, disclosure of any prior relationship, social or professional, with any of the parties, attorneys or witnesses will increase the confidence of the participants in the objectivity of the arbitrator.[113] Any conflict of interest that exists at the inception of the arbitration, or that comes into existence during the proceedings should also be disclosed. In addition, unless all parties consent after disclosure, a former arbitrator may not subsequently represent anyone in connection with the matter in which he or she "participated personally and substantially."[114] Care should be taken to decide only those matters included in the arbitration agreement or other document referring the matter to arbitration. Like judges, arbitrators should be cautions about participating in settlement discussions because the appearance of objectivity may be lost even if the arbitrator in fact remains uninfluenced by the positions taken by the parties in settlement discussions.

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[1] Concern for the problems and expense of the divorce system has caused an increasing number of parties to attempt to navigate the process without the assistance of a lawyer. See Bruce D. Sales et al., *Self-Representation in Divorce Cases*, 1993 ABA Standing Comm. on Delivery of Legal. Serv. 34 (study of Maricopa County (Phoenix) Arizona found in 1990 that no lawyer was involved in 52% of divorce cases, and at least one party represented herself or himself in about 90% of divorce cases). The study followed a similar study of Maricopa

County divorces that found pro se representation in the period 1980-85 rose from 24% to 47%. Stephen R. Cox & Mark Dwyer, *A Report on Self-Help Law: Its Many Perspectives,* 1987 ABA Special Comm. On Delivery of Leg. Serv. 34. See also Robert B. Yegge, *Divorce Litigants Without Lawyers,* 28 Fam. L.Q. 407 (1994); *Responding to the Needs of the Self- Represented Divorce Litigant,* 1994 ABA Standing Comm. on the Delivery of Legal Serv. 5.

[2] Under ABA Code of Professional Responsibility (CPR) DR 7-101 (originally enacted in 1969), an attorney was instructed to represent a client "zealously." Although Canon 7 of the CPR required zealous representation to be "within the bounds of the law," commentators, supported by disciplinary cases, noted that some attorneys appeared to equate "zealousness" with "overzealousness." Also noted was the "lack of fit between 'zealousness' and the proper quality of representation in non-adversarial situations, such as office counselling." Geoffrey C. Hazard & W. William Hodes, The Law of Lawyering § 1.3.101, at p.70 (2d ed. 1990). The ABA Model Rules of Professional Conduct (RPC) (1983) eliminated the term "zealously," referring instead to "competence" (RPC 1.1) and "reasonable diligence and promptness" (RPC 1.3).

[3] RPC, Scope section.

[4] See, e.g., Martin v. Northwest Washington Legal Services, 43 Wn.App. 405, 717 P.2d 779 (1986) (Lawyer and firm found to be negligent, giving rise to viable malpractice claim, in failing to inquire about, discuss, or seek division of client's husband's military pension; expert testimony and affidavits established the duty of a reasonably competent attorney to make such an inquiry into division of military pension in a dissolution case where the attorney was on notice that one of the parties was a member of the Armed Services).

[5] RPC 1.1

[6] See, e.g., In re Yetman, 552 A.2d 121 (N.J. 1989) (failure of lawyer who had no experience in estate matters to refer complex matter to another lawyer violated the lawyer's duty of competence; once it became clear that a case the attorney originally thought was simple became more complicated, case should have been turned over to new counsel).

[7] See **Goals 2.4 and 4.6** as to the issue of the client's refusal to give consent or inability to pay for costs. Nothing in this Comment should be construed to require the attorney to advance costs.

[8] RPC 2.1.

[9] ABA Comment, RPC 2.1.

[10]RPC 1.2. See also ABA Comment to Rule 1.2: "[A] lawyer is not required to pursue objectives or employ means simply because a client may wish that the lawyer do so. . . . The terms upon which representation is undertaken may exclude specific objectives or means. Such limitations may exclude objectives or means that the lawyer regards as repugnant or imprudent."

[11]See ABA Comment to RPC 2.1: "Matters that go beyond strictly legal questions may also be in the domain of another profession. Family matters can involve problems within the professional competence of psychiatry, clinical psychology or social work; . . Where consultation with a professional in another field is something a competent lawyer would recommend, the lawyer should make such a recommendation." For example, it may be appropriate for a professional with counseling training to deal with custody or visitation issues, whereas a financial expert might be needed to deal with division of property questions.

[12] See Jessica Pearson & Nancy Thoennes, *The Benefits Outweigh the Costs in Divorce Mediation: Readings,* at p.94 (ABA 1985) ("[S]uccessful mediation clients are less likely to report problems with their court orders and more likely to report that their spouses are in total compliance"). See also Daniel J. Guffman, *For Better or Worse, Till ADR Do Us Part: Using Antenuptial Agreements to Compel Alternatives to Traditional Adversarial Litigation,* 12 Ohio St. J. on Disp. Resol. 175 (1996).

[13] There is substantial evidence of the destructive effect of divorce conflict on the children. See, e.g., Paul Amato, *Life-span Adjustment of Children to Their* 

Parents' Divorce, in 4 The Future of Children: Children and Divorce (David & Lucille Packard Found. 1994); Johnston, J.R. Kine & J.M. Tschann, Ongoing Postdivorce Conflict: Effects on Children of Joint Custody and Frequent Access, 59 Amer. J. of Orthopsych. 576-592 (1989); L.A. Kurdek & B.Berg, Correlates of Children's Adjustment to Their Parents' Divorces, in Children and Divorce (Kurdek ed. 1983); R. Emery, Interparental Conflict and the Children of Discord and Divorce, 92 Psych. Bull. 310-330 (1982). In addition, divorce litigation has an adverse effect on the parental relationship. See J. Kelly & M.A. Duryee, Women's and Men's Views of Mediation in Voluntary and Mandatory Settings, 30 FAM. AND CONCILIATION CT. Rev. 43-49 (1992); J.B. Kelly, L. Gigy & S. Hausman, Mediated and Adversarial Divorce: Initial Findings From a Longitudinal Study, in Folberg & A. Milne (eds.), DIVORCE MEDIATION: THEORY AND PRACTICE (N.Y. 1988).

[14] See Stephen C. Bowman, *Idaho's Decision on Divorce Mediation*, 26 Idaho L. Rev. 547, 549-550 (1989/1990): "Compliance with child support orders has been shown to be fifty percent higher when achieved through voluntary agreement rather than when court-ordered." (Citing William A. Waddell, *Improving Child Support Payments*, 8 Mediation Quarterly 57, 63 (Sept. 1985)). See also Howard Irving & Michael Benjamin, FAMILY MEDIATION: CONTEMPORARY ISSUES (Sage Publ. 1995) ("Common sense suggest that such satisfaction (with mediation processes) should be related to greater compliance with the terms of the agreement, as it was in a number of studies (Bahr, 1981; Emery & Wyer, 1987); Irving & Benjamin, 1992; Johnson et al., 1985; Person & Thoennes, 1985; Waldron et al. 1984)").

[15] See, e.g., Matter of Knobel, 699 N.E.2d 1142, 1145 (Ind. 1998) ("By failing to explain the status of his clients' representations to them so that they could make informed decisions, the respondent violated [Ind.] Prof.Cond.R. 1.4(b)").

[16] ABA Comment, RPC 1.4.

[17] RPC 1.4(a).

[18] See, e.g., Matter of Knobel, 699 N.E.2d 1142, 1145 (Ind. 1998) ("We find that the respondent violated Ind. Professional Conduct Rule 1.4(a) by failing to

keep his clients informed about the status of their [marital] actions and by failing to respond to their requests for information").

[19] RPC 2.1. See In re Marriage of Bonds, 71 Cal.App.4<sup>th</sup> 290, 83 Cal.Rptr.2d 783, 810 (1999) (stressing the importance of independent consultation and advice regarding prenuptial agreement because "the heightened emotions and optimism which often precede marriage may hinder people from considering what may be in their long-term best interests. After all, marriage itself has been referred to as the 'triumph of hope over experience'."), *review granted and opinion superseded by* 981 P.2d 40, 87 Cal.Rptr.2d 410 (1999); In re Foran, 67 Wash.App.2d 242, 834 P.2d 1081 (1992) ("A client is not well served by an unenforceable contract. Marital tranquility is not achieved by a contract which is economically unfair or achieved by unfair means").

[20] CPR, EC 7-7.

[21] RPC 1.2(a).

[22] ABA Comment, RPC 1.2.

[23] See RPC 1.14 and ABA Comment. Under RPC 1.14(b), "[a] lawyer may seek the appointment of a guardian or take other protective action with respect to a client only when the lawyer reasonably believes that the client cannot adequately act in the client's own interest." But cf. RPC 1.14(a) providing that the lawyer "shall, as far as reasonably possible, maintain a normal client-lawyer relationship with the client." See also ABA Comment to RPC 1.14: "In many circumstances, however, appointment of a legal representative may be expensive or traumatic for the client." And, the matrimonial lawyer must always be certain that the client's best interests, rather than the lawyer's personal moral or religious views, motivate the lawyer's conduct.

[24] ABA Comment, RPC 1.14.

[25] See, e.g., Crenshaw v. Crenshaw, 646 So.2d 661 (Ala. 1994) (attorney-client privilege does not exist when client to attorney communications are made in the presence of a third party whose presence is not necessary for successful communication between the attorney and the client).

[26] See, e.g., Dietz v. Doe, 131 Wash.2d 835, 850, 935 P.2d 611, 619 (1997) ("Waiver may occur when the communication is made in the presence of third persons on the theory that such circumstances are inconsistent with the notion that the communication was ever intended to be confidential"); State v. Post, 32 Ohio St. 3d 380, 513 N.E.2d 754 (1987) (client's disclosure to third party of communications made pursuant to attorney-client privilege breaches confidentiality underlying privilege and constitutes waiver).

[27] RPC 1.8(f). Accord, DR 5-107(A)(1).

[28] See RPC 2.1 and Comment. See also Samuel M. Davis, *The Role of Attorney in Child Advocacy*, 32 U. Louisville J. Fam. L. 817, 829 (1994) ("In the attorney's role as counselor, the attorney is in a position to advise and help the child to understand not only what the child's choices are but also the potential consequences of those choices"); Robyn Marie-Lyon, *Speaking for a Child: The Role of Independent Counsel for Minors*, 75 Calif. L. Rev. 681, 695 (1987); Katherine Hunt Federle, *The Ethics of Empowerment: Rethinking the Role of Lawyers in Interviewing and Counseling the Child Client*, 64 Fordham L. Rev. 1655, 1691 (1996) ("When the attorney perceives the client as competent and she values client autonomy, she should treat the child as she would an adult and advise the child fully and candidly about her case. The lawyer should not manipulate or coerce the child into choosing a particular course of action or usurp the client's decision-making authority. . . . Additionally, the attorney should acknowledge her responsibility to counsel the child about non-legal matters and should make the client aware of other professional treatment services.").

[29] RPC 1.2(c).

[30] RPC 1.2(a). See ABA Comment: "In questions of means, the lawyer should assume responsibility for technical and legal tactical issues, but should defer to

the client regarding such questions as the expense to be incurred and concern for third persons who might be adversely affected."

[31] See RPC 3.6 and Comment.

[32] See RPC 3.6(c), providing that a lawyer "may make a statement a reasonable lawyer would believe is required to protect a client from the substantial undue prejudicial effect of recent publicity not initiated by the lawyer or the lawyer's client. A statement made pursuant to this paragraph shall be limited to such information as is necessary to mitigate the recent adverse publicity." See also Cal. St. RPC Rule 5-120.

# [33] ABA CPR Ethical Consideration 5-1 provides:

The professional judgment of a lawyer should be exercised, within the bounds of the law, solely for the benefit of his client and free of compromising influences and loyalties. Neither his personal interests, the interests of other clients, nor the desires of third persons should be permitted to dilute the loyalty to his client.

[34] RPC 1.7(b).

[35] See generally Kristi Saylors, *Conflicts of Interest in Family Law*, 28 Fam. L.Q. 451 (1994).

[36] ABA Comment to RPC 1.7. For example, an attorney representing a husband with respect to his corporation would be precluded from representing his wife against him in an unrelated dissolution of marriage or custody proceeding.

[37] However, the ABA Comment to Rule 2.2 states:

In considering whether to act as intermediary between clients, a lawyer should be mindful that if the intermediation fails the result can be additional cost, embarrassment and recrimination. In some situations the risk of failure is so great that intermediation is plainly impossible. For example, a lawyer cannot undertake common representation of clients between whom contentious litigation is imminent or who contemplate contentious negotiations. More generally, if the relationship between the parties has already assumed definite antagonism, the possibility that the clients' interests can be adjusted by intermediation ordinarily is not very good.

Rule 2.2 does not apply to a lawyer acting as arbitrator or mediator between or among parties who are not clients of the lawyer, even where the lawyer has been appointed with the concurrence of both parties.

[38] See, e.g., Walden v. Hoke, 189 W.Va. 222, 227, 429 S.E.2d 504, 509 (1993)(unethical for lawyer to represent husband and wife at any stage of separation and divorce proceeding, even if simple or uncontested and with full disclosure and informed consent); Board of Bar Overseers of the Bar v. Dineen, 500 A.2d 262 (Maine 1985).

[39] This Goal does not apply in adoption proceedings or other matters where the spouses' positions are not adverse.

[40] Cf. RPC 2.2 (permitting intermediation *between two clients* only under extremely narrow circumstances that would not include a dispute between two family members).

[41] See Walden v. Hoke, 189 W.Va. 222, 228, 429 S.E.2d 504, 510 (1993) (regardless of how simple, amicable, and uncontested the divorce may be, the preparation of documents for the opposing party raises the possibility of prejudice and presents the appearance of impropriety).

- [43] See ABA Comment, RPC 4.3 ("During the course of a lawyer's representation of a client, the lawyer should not give advice to an unrepresented person other than the advice to obtain counsel."). *Accord,* DR 7-104(A)(2). See Pa. Bar Op. 96-145 (1996) (lawyer representing wife in divorce action may comply with unrepresented husband's request for a meeting to review financial information; but lawyer must not state or imply that she is disinterested, give legal advice to the husband, and must correct any misunderstanding husband may have about her role in the negotiation).
- [44] To an increasing degree, states have adopted specific limitations on attorney-client sexual relations. See, e.g., Calif. RPC Rule 3-120 (1998); Florida RPC Rule 4-8.4(i) (1998); Minn. RPC Rule 1.8(k) (1998); Wisc. RPC SCR 20:1.8(k)(2) (1998). In addition, a number of state court decisions have found that an attorney's sexual relations with a client constitutes "moral turpitude," justifying the imposition of disciplinary sanctions despite the absence of an express rule banning such conduct. See, e.g., Matter of DiSandro, 680 A.2d 73, 75 (R.I. 1996); People v. Good, 893 P.2d 101, 103 (Colo. 1995) ("Because the lawyer stands in a fiduciary relationship with the client, an unsolicited sexual advance by the lawyer debases the essence of the lawyer-client relationship"); In re Heard, 136 Wash.2d 405, 963 P.2d 818 (1998). See Jennifer Tuggle Crabtree, Comment, Does Consent Matter? Relationships Between Divorce Attorneys and Clients, 23 J. Legal. Prof. 221 (1999).
- [45] Matrimonial lawyers and clients would normally enter into a mutually executed fee agreement. However, some attorney-client relationships would justify the attorney's drafting a letter confirming an oral agreement. Such a confirming letter would be permissible under this Goal, provided that the client indicates approval in writing.
- [46] When appropriate, this information might include the fact that total fees and costs cannot be predicted. RPC 1.5(a) provides that the factors in determining a reasonable fee include:
- (1) the time and labor required, the novelty and difficulty of the questions involved, and the skill requisite to perform the legal service properly;
- (2) the likelihood, if apparent to the client, that the acceptance of the particular employment will preclude other employment by the lawyer;

- (3) the fee customarily charged in the locality for similar legal services;
- (4) the amount involved and the results obtained;
- (5) the time limitations imposed by the client or by the circumstances;
- (6) the nature and length of the professional relationship with the client;
- (7) the experience, reputation, and ability of the lawyer or lawyers performing the services; and
- (8) whether the fee is fixed or contingent.

[47] See RPC 1.5(b). According to the Comment to RPC 1.5:

It is not necessary to recite all the factors that underlie the basis of the fee, but only those that are directly involved in its computation. It is sufficient, for example, to state that the basic rate is an hourly charge or a fixed amount or an estimated amount, or to identify the factors that may be taken into account in finally fixing the fee. When developments occur during the representation that render an earlier estimate substantially inaccurate, a revised estimate should be provided to the client. A written statement concerning the fee reduces the possibility of misunderstanding.

[48] See, e.g., Calif. Bus. & Prof. Code § 6148(a) (requiring that the fee agreement be in writing whenever it is reasonably foreseeable that the total expense to the client will exceed \$1000); D.C. RPC 1.5(b) ("When the lawyer has not regularly represented the client, the basis or rate of the fee shall be communicated to the client, in writing, before or within a reasonable time after commencing the representation"); N.J. RPC 1.5(b); DeGraaf v. Fusco, 660 A.2d 9 (N.J. Super. Ct., App. Div. 1995) (error not to instruct jury that Rule 1.5(b) requires lawyers to put fee agreement in writing). Conn. RPC 1.5(b) (fee agreement, including substantial detail concerning the scope of the matter and client responsibility for costs and expenses, must be in writing); Alaska Ethics Op. 95-4 (1995) (written statement of costs required); Cf. Kaplan v. Pavalon & Gifford, 806 F.Supp. 192 (N.D. III. 1992), aff'd 12 F.3d 87 (7<sup>th</sup> Cir. 1993) (feesharing agreement void because not reduced to writing). See generally, Lawrence A. Dubin, Client Beware: The Need for a Mandatory Written Fee Agreeement Rule, 51 Okla. L. Rev. 93 (1998).

[49] See, e.g., In re Marriage of Pitulla, 491 N.E.2d 90 (III.App. 1986) (client entitled to evidentiary hearing concerning portion of dissolution judgment requiring payment of attorney's fees; court noted that client's repeated requests for itemization of fees had been denied by attorney, and the court held that the client's right to know services lawyer performed and time spent on the case is implied in every lawyer-client contract).

[50] As stated in the Comment to RPC 1.5: "A lawyer may accept property in payment for services, such as an ownership interest in an enterprise, providing this does not involve acquisition of a proprietary interest in the cause of action or subject matter of the litigation contrary to Rule 1.8(j). However, a fee paid in property instead of money may be subject to special scrutiny because it involves questions concerning both the value of the services and the lawyer's special knowledge of the value of the property." Some jurisdictions do not permit an attorney to take a security interest in a client's property. In those jurisdictions that do permit such a security interest, the attorney should be sensitive to the need of the client for use of the property involved. In matrimonial law matters where marital property is the subject of litigation, the potential for conflict is increased.

[51]See RPC 1.15.

[52] See, e.g., Head v. Head, 66 Md.App. 655, 505 A.2d 868 (1986) (fee based in part on results obtained and not on percentage of any amount recovered or saved was not contingent); In re Marriage of Malec, 205 III.App.3d 273, 287-88, 562 N.E.2d 1010, 150 III.Dec. 207 (1990) (consideration of results achieved does not necessarily make fee agreement contingent).

[53] Charles Wolfram, Modern Legal Ethics § 9.4.4, at p.539 (West 1986) (citing cases).

[54] Id. At p.540, citing McDearmon v. Gordon & Gremillion, 247 Ark. 318, 445 S.W.2d 488 (1969).

[55] See, e.g., Pfohl v. Pfohl, 345 So.2d 371 (Fla. Ct. App. 1977) (wife ordered to pay \$30,000 for husband's attorney's fees in dissolution action where wife had over \$4 million in assets compared to husband's \$200,000); Finley v. Finley, 422 N.E.2d 289 (Ind. Ct. App. 1981) (husband ordered to pay \$350,000 in wife's attorney's fees); Werk v. Werk, 416 So.2d 483 (Fla. Ct. App. 1982) (order for wife to pay \$10,000 in fees to husband's attorney affirmed where husband had been excluded from business and home owned by wife so that he was without income or support). See generally Wenona Y. Whitfield, *Where the Wind Blows: Fee Shifting in Domestic Relations Cases*, 14 Fla. St. U. L. Rev. 811-813 (1987) (collecting cases).

[56] Wolfram, supra note 53, at p.540.

[57] See, e.g., Levine v. Levine, 206 Misc. 884, 135 N.Y.S.2d 304 (1954).

[58] See RPC 1.5(d)(1).

[59] See, e.g., Fletcher v. Fletcher, 227 III.App.3d 194, 591 N.E.2d 91, 93, 169 III.Dec. 211 (1992) ("Contingent fees are not allowed in dissolution cases when contingent upon obtaining the dissolution or based upon the financial aspects of the dissolution"); Licciardi v. Collins, 180 III.App.3d 1051, 1061, 536 N.E.2d 840, 847-848, 129 III.Dec. 790, 797 (1989) (illegal contingent fee agreement in a dissolution case bars recovery even under a theory of quantum meruit): "[W]e believe the public policy behind the rule so important that, as long as an attorney's services are employed with respect to the division of marital property, the rule bars contingent fees therefor whether or not a judgment of dissolution has or has not been entered when the attorney is retained."

[60] See, e.g., In re Marriage of Malec, 205 III.App.3d 273, 562 N.E.2d 1010, 150 III.Dec. 207 (1990) (agreement in which client offered to pay \$1,000,000 if certain results were obtained held to be illegal contingent fee agreement).

[61]See RPC 1.16(d).

[62]RPC 1.16(b) provides that a lawyer may withdraw if she can do so "without material adverse effect on the interests of the client, or if: . . . (4) the client fails substantially to fulfill an obligation to the lawyer regarding the lawyer's services and has been given reasonable warning that the lawyer will withdraw unless the obligation is fulfilled."

[63] It should be noted that states vary concerning the circumstances in which a lawsuit will be permitted. Thus, for example, a lawsuit to obtain fees would be invalid in California unless the client first had an opportunity to arbitrate.

[64] RPC 1.2(d).

[65] Such conduct may also constitute a fraud upon the client's children. See, e.g., In re Shaeffer, 824 S.W.2d 1 (Mo. 1992) (attorney's representation of a marital dissolution client's girlfriend in a "friendly suit" against the client for the purpose of transferring money from the client to the girlfriend without the knowledge of the client's adult children found to be prejudicial to the administration of justice and reflect adversely on attorney's fitness to practice law).

[66] ABA Comment, RPC 1.2. The Comment also provides that the attorney "is required to give an honest opinion about the actual consequences that appear likely to result from a client's conduct. The fact that a client uses advice in a course of action that is criminal or fraudulent does not, of itself, make a lawyer a party to the course of action."

[67] See RPC 1.16(a) & (b); ABA Comment, RPC 1.2.

[68] See RPC 2.1 and previous discussion indicating that it is proper for an attorney to refer to moral, economic and social, as well as legal, factors relevant to the client's situation.

[69] RPC 1.16 **requires** that the attorney withdraw if the representation "will result in violation of the rules of professional conduct or other law," and **permits** withdrawal if the client "insists upon pursuing an objective that the lawyer considers repugnant or imprudent."

[70] See, e.g., Ruden v. Jenk, 543 N.W.2d 605, 610 (lowa 1996) (attorney owes duty to administrator of estate as to legal aspects of assignments of deceased beneficiary's interest); Disciplinary Proceedings Against Noble, 100 Wash.2d 88, 101, 667 P.2d 608, 615 (1983) (Stafford, J., concurring and dissenting in part) (as a fiduciary, attorney owed highest degree of "good faith, care, loyalty, and integrity, as well as the obligation to fully, timely, and honestly inform beneficiaries of all facts which would aid them in protecting their respective interests").

[71] ABA Comment to RPC 1.14. See also ABA Comment to RPC 1.2: "Where the client is a fiduciary, the lawyer may be charged with special obligations in dealings with a beneficiary."

[72] See, e.g., Ann. Cal. Fam. Code § 721(b) (1998) ("[I]n transactions between themselves, husband and wife are subject to the general rules governing fiduciary relationships" and which impose "a duty of the highest good faith and fair dealing on each spouse, and neither shall take any unfair advantage of the other."). See In re Marriage of Cottin, 63 Cal.App.3d 139, 133 Cal.Rptr. 583 (1976) (husband owed fiduciary duty to disclose all community assets in marital settlement agreement); In re Marriage of Modnick, 33 Cal.3d 897, 906, 191 Cal.Rptr. 629, 663 P.2d 187 (1983) ("[A] duty arises from the fiduciary relationship that exists between spouses with respect to the control of community property."); In re Marriage of Eltzroth, 67 Or.App. 520, 525-26, 679 P.2d 1369, 1372-73 (1984) ("Oregon courts have long recognized that a husband and a wife do not deal at arms' length and have imposed a fiduciary duty of the highest degree in transactions between them. . . . Husband had a duty to deal with his wife fairly and to make a full and frank disclosure of all circumstances materially bearing on the contemplated agreement, including a full disclosure of marital assets").

[73] While the lawyer may not limit the objectives of the representation without the client's consent, RPC 1.2(a), the means by which those objectives are pursued are normally within the lawyer's discretion, RPC 1.2(a). According to the Comment to RPC 1.2(a), however: "In questions of means, the lawyer should assume responsibility for technical and tactical issues, but should defer to the client regarding such questions as the expense to be incurred and concern for third persons who might be adversely affected." In most cases, the lawyer's explanation of the benefits of therapy and the harm in involving the child unnecessarily in the divorce and obtaining repeated evaluations, coupled with the parent's concern for the child's welfare, should be sufficient to obtain the client's consent to the lawyer's adherence to this Goal.

[74] See, e.g., Pa. Bar Op. 95-134 (1996) (lawyer for parent in child custody proceeding may interview unrepresented child only if, after sensitive consideration, lawyer determines that advantages of interview outweigh any risk of harm to child; lawyer should consult with parent, carefully consider content of interview, and explain lawyer's role to child; and, if child is represented by guardian ad litem, child advocate or attorney, lawyer must secure representative's permission).

[75] In some jurisdictions, the child may be required, have the right, or be permitted to testify or appear in court proceedings. In such jurisdictions, this Goal would not apply. See Kathleen Nemechek, Note, *Child Preference in Custody Decisions: Where We Have Been, Where We Are Now, Where We Should Go,* 83 Iowa L. Rev. 437 (1998) (surveying the law in different jurisdictions). *Compare Texas* Family Code § 153.009 (court "shall" interview a child ten years or older if requested by a party); Tenn. Family Code § 36-6-106(7) ("The court shall consider all relevant factors including the following where applicable: . . . "The reasonable preference of a child of twelve (12) years of age or older. The court may hear the preference of a younger child upon request.").

# [76] RPC 1.6(b)(1). The ABA Comment to Rule 1.6 states:

The lawyer's exercise of discretion requires consideration of such factors as the nature of the lawyer's relationship with the client and with those who might be injured by the client, the lawyer's own involvement in the transaction and factors that may extenuate the conduct in question. Where practical, the lawyer should seek to persuade the client to take suitable action. In any case, a disclosure adverse to the client's interest should be no greater than the lawyer reasonably believes necessary to the purpose.

[77] See Robert Aronson, What About the Children? Are Family Lawyers the Same (Ethically) As Criminal Lawyers?, 1 Journ. of Inst. for Study of Leg. Ethics 141 (1996); Robin Rosencrantz, Rejecting "Hear No Evil Speak No Evil": Expanding the Attorney's Role in Child Abuse Reporting, 8 Geo. J. Legal Ethics 327 (1995). Goal 6.5 and the Comment reflect the collective judgment of the Fellows of the Academy and should be followed to the extent possible under the law of the jurisdiction. If the law of the jurisdiction prohibits such disclosure, this Goal does not apply.

[78] See also Restatement of the Law Third, The Law Governing Lawyers, Proposed Final Draft No.2 §117A (ALI 1998).

[79] In some jurisdictions, however, such an effort might be prohibited as conduct adverse to the client and based on confidential information.

[80] RPC 4.1 provides that a lawyer shall not knowingly: "(a) make a false statement of material fact or law to a third person; or (b) fail to disclose a material fact to a third person when disclosure is necessary to avoid assisting a criminal or fraudulent act by a client, unless disclosure is prohibited by rule 1.6." As noted in the **Comment to Goal 6.5**, jurisdictions differ concerning the scope of the exception to the duty of confidentiality for client criminal conduct or fraud. An attorney may be permitted to reveal confidences necessary to avoid a future crime or fraud, and, in some jurisdictions, a past fraud committed during the course of the representation or with the lawyer's assistance. Even if a jurisdiction would not permit disclosure of past crimes or frauds, the attorney would be obligated to advise the client to rectify the fraud. If the client refuses, the attorney must withdraw from the representation. RPC 1.16(a); 8.4(c). See RPC 1.2 and ABA Comment: "A lawyer may not continue assisting a client in conduct that the lawyer originally supposes is legally proper but then discovers is criminal or fraudulent. Withdrawal from the representation, therefore, may be required."

[82] But cf. RPC 3.3(a)(3) (duty to disclose to the court "legal authority in the controlling jurisdiction known to the lawyer to be directly adverse to the position of the client and not disclosed by opposing counsel").

[83] See RPC 4.1; 8.4.

[84] See, e.g., In re Sealed Case, 877 F.2d 976, 980 (D.C. Cir. 1989): "[I]f a client wishes to preserve the privilege, it must treat the confidentiality of attorney-client communications like jewels — if not crown jewels. Short of court compelled disclosure, [citation omitted] or equally extraordinary circumstances, we will not distinguish between various degrees of 'voluntariness' in waivers of attorney-client privilege."

[85] Hartman v. El Paso Natural Gas Co., 107 N.M. 679, 763 P.2d 1144, 1152 (1988). See also Mendenhall v. Barber-Greene Co., 531 F.Supp. 951, 959 (N.D. III. 1982): "Mendenhall's lawyer (not trial counsel) might well have been negligent in failing to cull the files of the letters before turning over the files. But if we are serious about the attorney-client privilege and its relation to the client's welfare, we should require more than such negligence by counsel before the client can be deemed to have given up the privilege."

[86] ABA Formal Opinion 92-368 (1992) provides that once the inadvertence is discovered, the receiving attorney should notify the sending lawyer of receipt of the documents and should abide by that lawyer's instructions as to their disposition. See also ABA Formal Opinion 94-382 (1994).

[87] ABA Formal Opinion 92-368 (1992). The ABA Committee relied on the following analysis from Informal Opinion 86-1518 (1986) (Notice to Opposing Counsel of Inadvertent Omission of Contract Provision) as equally applicable to the inadvertent receipt of confidential materials:

The opinion concluded that [the sending client's] lawyer had no duty to notify [the sending client] of the error under Model Rule 1.4 because the client has no decision to make. Nor was the lawyer barred by the confidentiality provisions of Model Rule 1.6 from informing the other side because this disclosure was "impliedly authorized" by the representation. Because under Model Rule 1.2 the

lawyer has the authority to decide the technical means to carry out the representation and because the client's right under the same Model Rule to committed and dedicated representation is not unlimited, the opinion concluded that the "error is appropriate for correction between the lawyers without client consultation." . . . . While Informal Opinion 86-1516 is not on all fours with the instant situation, its charitable view toward inadvertence, its unwillingness to permit parties to capitalize on errors, its recognition of a limitation on client decision-making authority and its respect for the role of counsel all support the position advanced in this opinion as to counsel's proper conduct upon the inadvertent receipt of confidential information.

[88] ABA Formal Opinion 94-382 (1994) deals with the situation where the confidential materials were intentionally sent by a person not authorized to send them. For the most part, the Committee applied the same analysis as in Formal Op. 92-368 (1992) (discussed in the Comment to Goal 7.6). However, the opinion indicates that if the receiving lawyer has a legitimate claim that the documents should have been, but were not, produced by an adverse party in response to pending discovery requests, the receiving lawyer may seek to obtain from a court a definitive resolution of the proper disposition of the materials. See, e.g., In re Shell, 1992 W.L. 275426 (E.D. La. 1992) (ordering that such documents not be used by receiving party unless they "were the subject of a proper discovery request and were improperly withheld by adverse parties").

[89] Cf. RPC 3.4(d). Protection of the client and sound pretrial practice often dictate that information be obtained under oath. Nothing in this Goal or Comment is intended to suggest that cooperation in the exchange of information should be informal when that is not appropriate.

[90] See, e.g., Colo. R. Civ. P. 26.2; Ann. Cal. Fam. Code § 721 (1998); E.D. Wis. Local Rule 7.07; D. Ariz. Rule 2.5 (requiring use of uniform interrogatories).

[91] See, e.g., Colo. R. Civ. P. 33 and 34; Ann. Cal. Fam. Code § 721 (1998); E.D. Wis. Local Rule 7.07.

[92] See, e.g., Colo. R. Civ. P. 26.2; E.D. Wis. Local Rule 7.07.

[93] Even when authorized by law, *ex parte* proceedings present the potential for unfairness since "there is no balance of presentation by opposing advocates." ABA Comment, RPC 3.3(d). The lawyer for the represented party has a duty to

make disclosure of "material facts known to the lawyer which will enable the tribunal to make an informed decision, whether or not the facts are adverse." RPC 3.3(d). Fairness and professional courtesy call for notice to other counsel as well.

[94]See Draft Standards of Practice for Lawyer Mediators in Family Disputes (preamble) (ABA 1986); Standards of Conduct for Mediators IV (American Arbitration Assn., ABA, and Society of Professionals in Dispute Resolution, 1994). It is assumed in this Standard that the attorney does not represent either of the parties to the dispute. Cf. RPC 2.2 (intermediaries).

[95] SOCIETY OF PROFESSIONALS IN DISPUTE RESOLUTION, Ethical Standards of Professional Responsibility, Standard 6 (1986).

[96] Donald T. Weckstein, *In Praise of Party Empowerment—And of Mediator Activism*, 33 Willamette L. Rev. 501, 537 (1997).

[97] "The mediator may provide information about the process, raise issues, and help parties explore options. The primary role of the mediator is to facilitate a voluntary resolution of a dispute. Parties shall be given the opportunity to consider all proposed options." American Arbitration Association/American Bar Association/Society of Professionals in Dispute Resolution, Model Standards of Conduct for Mediators, Comment to Standard I. (1995).

[98] "A mediator cannot personally ensure that each party has made a fully informed choice to reach a particular agreement, but it is a good practice for the mediator to make the parties aware of the importance of consulting other professionals, where appropriate, to help them make informed decisions." *Id.* 

[99] See, e.g., AMERICAN BAR ASSOCIATION FAMILY LAW SECTION TASK FORCE, Standard VII E. (July 1997): "The mediator should facilitate the parties' understanding of the applicable doctrines and practices of family law before reaching an agreement. The mediator may define the legal issues that may influence the parties' resolution of their dispute, but should refrain from giving the parties legal advice based upon the mediator's interpretation of the law as applied to the facts of their situation."

[101]See Donald T. Weckstein, *In Praise of Party Empowerment—And of Mediator Activism*, 33 Willamette L. Rev. 501 (1997):

[It] is important to note that the accepted definitions of mediation do not preclude the mediator from offering suggestions, recommendations, opinions, information, predictions, or even advice and proposals. The key criterion is a mediator's facilitation of self-determination by the disputants. Rather than interfering with the self-determination of parties to resolve their own dispute, activist interventions by the mediator may enhance the parties' empowerment by educating them and by aiding their realistic understanding of the alternatives to agreement. It is imperative, however, that in employing activist interventions, the mediator not attempt to decide the dispute, direct a resolution, or coerce the parties into accepting a solution. For the process to remain a mediation, the parties must retain their power to reject the mediator's analysis or information. Therefore, the mediator's activist intervention must be offered only as an educational aid to give the parties a better information base on which to reach or reject voluntary agreement.

See also Robert B. Moberly, Mediator Gag Rules: Is it Ethical for Mediators to Evaluate or Advise?, 38 S. Tex. L. Rev. 669, 672 (1997) ("If a mediator decides to evaluate. I argue that he or she ought to be required to provide the parties with information sufficient for them to make reasonably informed decisions about their rights and responsibilities"); comments of Leonard Riskin in Symposium, Standards of Professional Conduct in Alternative Dispute Resolution, 1995 J. Disp. Resol. 95, 100 (1995) ("if the parties intelligently decide that they want the narrow evaluative mediation, . . . the mediator ought to evaluate and it's ethical . . . evaluation can enhance self-determination."). John Feerick, Chair of the AAA/ABA/SPIDR Standards Commission, has stated that the Commission's draft standards "do not prohibit mediators from taking on an evaluative role per se in mediation," although he cautions against a "loss of neutrality in the process." John D. Feerick, Standards of Conduct for Mediator and Annotated Comparisons, 38 S. Tex. L. Rev. 455, 459 (1997). And the director of a law school mediation clinic states: "I think it is misguided to argue that a mediator with knowledge of the law should not share her knowledge with the parties in a law-based mediation—especially if the parties are pro-se....When settling their disputes, disputants must be permitted to invoke legal norms if they choose to. and the mediator must take steps to ensure that the parties' choices are knowing and informed." James H. Stark, Preliminary Reflections on the Establishment of a Mediation Clinic, 2 Clinical L. Rev. 457, 487 (1996). See Nancy H. Rogers & Craig A. McEwen, Mediation: Law, Practice, Policy, Ch.10 at pp.12-13 (1994) ("advice" may be given in a nonpartisan way; and providing only "information" may harm a participant if it is wrong, incomplete, or given in a manner that in reality or appearance detracts from impartiality).

[102] "The mediator may...offer opinions about the strengths and weaknesses of a case.... It is acceptable for the mediator to suggest options in response to parties' requests, but not to coerce the parties to accept any particular option." Order of the Supreme Court of Minnesota Promulgating Amendments to the Minnesota General Rules of Practice (Aug. 8, 1997).

[103] Weckstein, supra note 101, at 552.

[104] *Id.* at 520.

[105] Cf. RPC 2.2.

[106] See, e.g., Code of Professional Responsibility for Arbitrators of Labor-Management Disputes, §§ B.1 & C.1.a (Nat'l Academy of Arbitrators, American Arbitration Assn., Federal Mediation and Conciliation Service) (hereafter "CPR for Arbitrators"); Code of Ethics for Arbitrators in Commercial Disputes IV.B. (American Arbitration Assn., ABA Special Comm., 1977) (hereafter "Code of Ethics for Arbitrators").

[107] Stump v. Sparkman, 435 U.S. 349, 356, (1978).

[108] Id., 435 U.S. at 356-357.

[109] Hoosac Tunnel Dock & Elevator Co. v. O'Brien, 137 Mass.424 (1884). See also Int'l Union United Auto Workers v. Greyhound Lines, Inc., 701 F.2d. 1181, 1186 (6<sup>th</sup> Cir, 1983); Claxarano v. Liebowitz, 550 F. Supp. 1389, 1390 (S.D. N. Y. 1982). See generally, Nolan & Abrams, Vol II, Industrial Relations Law Journal, number 2, p.228 (1989).

[110] See e.g., RPC 1.12 ("Former Judge or Arbitrator").

[111] See Comment to ABA MRPC 1.10.

[112] See also CJC Canons 3(C)(1), 3(E)(1) ("A judge shall disqualify himself or herself in a proceeding in which the judge's impartiality might reasonably be questioned") (1990); CPR for Arbitrators 2.B.3 ("might reasonably raise a question as to the arbitrator's impartiality"). An analysis of the CJC as it applies to

arbitrators can be found in J. Lapinski & A. Jorgensen, *Arbitrator's Ethics—The Role of the Judicial Code of Ethics in Arbitration*, 13 Arb. Q. of the NW 18 (1992).

[113] See CPR for Arbitrators § 2.B; Code of Ethics for Arbitrators Canon II.A.(1)&(2). See also Nassau County (New York) Ethics Op. No. 89-16 (1989) (lawyer-arbitrator who has previously arbitrated a dispute involving one of the parties in a present dispute should disclose the prior dealing).

[114] RPC 1.12(a).